

Your life insurance illustration for Nationwide CareMatters **Together**SM

Prepared for: Valued Client

Valued Client

Prepared on: June 19, 2025

Life Insurance Producer:

Jack Lenenberg / LTC Partner 312 Maxwell Rd.

Suite 400, Alpharetta, GA 30009

Phone: 800-891-5824 / Fax: 770-753-3939

The insurance professional or company may contact you in response to your request for additional information.

The information contained herein was prepared to support the promotion, marketing, and/or sale of life insurance contracts, annuity contracts and/or other products and services provided by Nationwide Life and Annuity Insurance Company.

• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value

# Rely on Nationwide® to be here for you

We work hard to help you protect what matters today and prepare you for what comes tomorrow. In fact, we've been helping members protect what's important since 1926 and **providing long-term care solutions for nearly 25 years.** We run our business to make sure we'll be here to protect you whenever you need us.

Nearly
100
years as a mutual company

Helping members protect what's important since

1926

long-term care solutions
since 1999



received: 10/17/02 affirmed: 12/22/21<sup>1</sup>



received: 3/10/09 affirmed: 5/27/201



received: 12/22/08 affirmed: 4/19/22<sup>1</sup>

FORTUNE
100 Best
Workplaces for
Diversity<sup>2</sup>

We are a FORTUNE 100 company<sup>3</sup>

FORTUNE
100 Best
Companies to
Work For4

<sup>&</sup>lt;sup>1</sup> These ratings and rankings reflect rating agency assessment of the financial strength and claims-paying ability of Nationwide Life Insurance Company and Nationwide Life and Annuity Insurance Company. They are not intended to reflect the investment experience or financial strength of any variable account, which is subject to market risk. Because the dates are updated only when there's a change in the rating, the dates above reflect the most recent ratings we have received. They are subject to change at any time.

<sup>&</sup>lt;sup>2</sup> "The 100 Best Workplaces for Diversity," fortune.com/best-workplaces-for-diversity/2019/search/ (2019).

<sup>&</sup>lt;sup>3</sup> Based on revenue, Fortune magazine (June 2021).

<sup>&</sup>lt;sup>4</sup> "100 Best Companies to Work For," greatplacetowork.com/best-workplaces/100-best/2022 (2022).



#### **Nationwide CareMatters Together**SM

# Your policy highlights

#### **Valued Client**

#### **Valued Client**

(Male, 60 Preferred Nontobacco, Florida)

(Female, 60 Preferred Nontobacco, Florida)

This policy covers a wide range of long-term care (LTC) services and pays the monthly benefit directly to you, the policyowner. Nationwide CareMatters Together<sup>SM</sup> was designed to put you in control of your future long-term care choices.

Please review the enclosed information with your insurance professional to determine whether Nationwide CareMatters Together is right for you.

Guaranteed premium	Annual Planned Premium: \$231,935.57
Premium payment period	Single Premium
Maximum monthly LTC benefit	<b>Day 1:</b> \$7,500
	<b>Older insured age 85:</b> \$15,703
Total LTC benefit	<b>Day 1:</b> \$800,310
	Older insured age 85: \$1,675,672
Maximum number of full monthly LTC benefit	96 payments
payments	No further LTC benefits are paid after all full monthly LTC benefit payments have been made.
Inflation protection option	3% Compound for life
Specified amount	\$270,000.00
(amount accelerated for long-term care)	Note: The Net Death Benefit may be higher in some years. See Net Death Benefit column of the Tabular Detail.
Guaranteed minimum death benefit	\$27,000.00
Is Sales Proposal a MEC? <sup>5</sup>	Yes

LTC benefits will never go down unless you choose to make changes to your policy, such as taking loans or partial surrenders from the policy or not paying scheduled premiums.

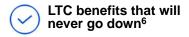
<sup>5</sup> LTC benefits paid from a MEC policy receive the same tax advantages as LTC benefits paid from a non-MEC policy. These LTC benefits are tax free subject to Internal Revenue Code limits

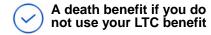


# The benefits of your linked-benefit policy

#### Linked-benefit policies guarantee:







# What helps set apart CareMatters Together

- Cost-effective coverage for two people, with a flexible shared pool of benefits
- Cash indemnity:
  - Clients may elect to receive up to 100% of their available monthly cash benefit
  - · There's no need to submit monthly bills or receipts once the claim has been approved
  - 100% of the benefits can be used to pay for informal care<sup>7</sup>
  - Nationwide places no restrictions on how the benefit is used
- Upon completion of the elimination period, benefits for the first 90 days will be paid retroactively along with benefits for month 4
- A guaranteed death benefit even if all LTC benefits have been paid
- International benefits (see key terms and definitions for details)
- Potential tax advantages because of separately identifiable LTC and life insurance premiums

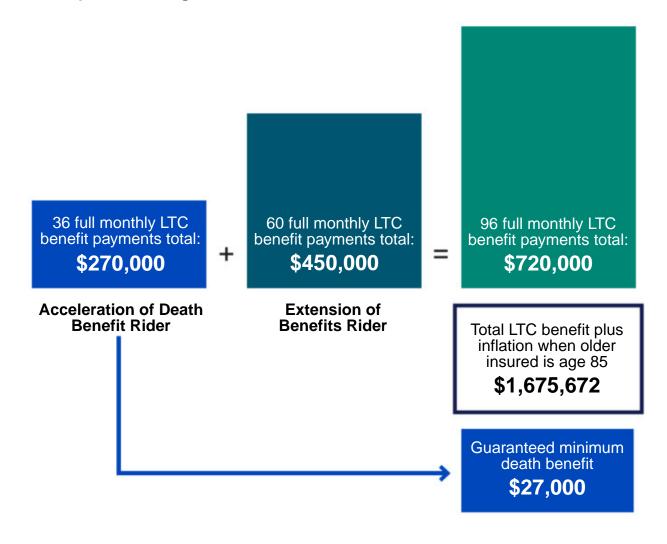
<sup>6</sup> LTC benefits paid from a MEC policy receive the same tax advantages as LTC benefits paid from a non-MEC policy. These LTC benefits are tax free subject to Internal Revenue Code limits.

<sup>&</sup>lt;sup>7</sup> The plan of care provided by a U.S.-licensed health care provider must state that informal care is appropriate.



# How CareMatters Together works

**Guaranteed premium: Single Premium \$231,936** 



#### Monthly LTC Benefit day 1 of \$7,500 and \$15,703 when older insured is age 85

Upon completion of the elimination period, benefits for the first 90 days will be paid retroactively along with benefits for month 4.

For example, at age 85 of the older insured, the first benefit payment received after completion of the 90-calendar-day elimination period will total \$62,813 (which is **4 x \$15,703**) because of the retroactive payment.

This scenario assumes that all premiums have been paid; no loans, partial surrenders or LTC benefits have been taken; and the full monthly LTC benefit is paid.



## Your policy guarantees

**Guaranteed premium: Single Premium \$231,936** 



A \$7,500 total monthly LTC benefit per insured benefit in year 1

A \$15,703 total monthly LTC benefit per insured, when the older insured is age 85



A \$270,000 guaranteed death benefit if neither of you ever need care

A guaranteed minimum death benefit of \$27,000, even if you use 100% of your LTC benefits



Year 20: \$174,851 total received on surrender

Year 30: \$223,189 total received on surrender



# **Guaranteed** paid-up benefits

**Year 1:** \$7,500 monthly LTC benefit per insured \$800,310 total LTC benefit

All these numbers represent end-of-the-year values and assume you've continued to pay your premium as scheduled and haven't taken any loans or partial surrenders.



Prepared For: Valued Client // Male/60/Preferred Non-Tobacco Prepared For: Valued Client // Female/60/Preferred Non-Tobacco

Specified Amount: \$270,000.00 Maximum Monthly LTC Benefit Per Insured: \$7,500.00 Maximum Number Of Full Monthly LTC Benefit Payments: 96

Inflation Protection Option: 3% Compound for life Premium Payment Period: Single Premium Scheduled Premium: \$231,935.57 Annual

# Separately identifiable LTC and life insurance premiums

**Annual Planned Premium: \$231,936** 

The scheduled premium breaks down as follows:

Life insurance premium: \$58,497.86 LTC premium Valued Client: \$63,384.50 LTC premium Valued Client: \$110,053.21



Prepared For: Valued Client // Male/60/Preferred Non-Tobacco Prepared For: Valued Client // Female/60/Preferred Non-Tobacco

Specified Amount: \$270,000.00 Maximum Monthly LTC Benefit Per Insured: \$7,500.00 Maximum Number Of Full Monthly LTC Benefit Payments: 96

Inflation Protection Option: 3% Compound for life Premium Payment Period: Single Premium Scheduled Premium: \$231,935.57 Annual

### Tabular Detail

			All Values and Benefits Guaranteed Guaranteed 1.00% Interest Rate							
End of Year	Ages	Premium	Cash Value	Net Surrender Value	Net Death Benefit	Total LTC Benefit (Excludes Inflation)	Max Monthly LTC Benefit Per Insured* (Excludes Inflation)	Max Monthly Inflation Rider Benefit Per Insured*	Total Monthly Benefit Per Insured	Total Benefit** (Total LTC Benefit Plus Inflation)
1	60 60	231,936	90,177	90,177	270,000	720,000	7,500	0	7,500	800,310
2	61 61	0	93,555	93,555	270,000	720,000	7,500	225	7,725	824,320
3	62 62	0	97,052	97,052	270,000	720,000	7,500	457	7,957	849,049
4	63 63	0	100,671	100,671	270,000	720,000	7,500	695	8,195	874,521
5	64 64	0	104,413	104,413	270,000	720,000	7,500	941	8,441	900,756
Total		231,936								
6	65 65	0	108,281	108,281	270,000	720,000	7,500	1,195	8,695	927,779
7	66 66	0	112,275	112,275	270,000	720,000	7,500	1,455	8,955	955,612
8	67 67	0	116,399	116,399	270,000	720,000	7,500	1,724	9,224	984,281
9	68 68	0	120,651	120,651	270,000	720,000	7,500	2,001	9,501	1,013,809
10	69 69	0	125,034	125,034	270,000	720,000	7,500	2,286	9,786	1,044,223
Total		231,936								
11	70 70	0	129,545	129,545	270,000	720,000	7,500	2,579	10,079	1,075,550
12	71 71	0	134,183	134,183	270,000	720,000	7,500	2,882	10,382	1,107,817
13	72 72	0	138,942	138,942	270,000	720,000	7,500	3,193	10,693	1,141,051
14	73 73	0	143,816	143,816	270,000	720,000	7,500	3,514	11,014	1,175,283
15	74 74	0	148,796	148,796	270,000	720,000	7,500	3,844	11,344	1,210,541
Total		231,936								
16	75 75	0	153,871	153,871	270,000	720,000	7,500	4,185	11,685	1,246,857
17	76 76	0	159,029	159,029	270,000	720,000	7,500	4,535	12,035	1,284,263
18	77 77	0	164,257	164,257	270,000	720,000	7,500	4,896	12,396	1,322,791
19	78 78	0	169,539	169,539	270,000	720,000	7,500	5,268	12,768	1,362,475
20	79 79	0	174,851	174,851	270,000	720,000	7,500	5,651	13,151	1,403,349
Total		231,936								

#### Based on Premium Outlay, coverage would continue to:

Younger Insured's attained age: 120

<sup>\*</sup>To be paid any Monthly Inflation Rider Benefit in any given month, you must elect to take the full Maximum Monthly LTC Benefit. Any Monthly Inflation Rider Benefit you choose not to take in a given month will be forfeited. Should you have a temporary claim that ends prior to the exhaustion of the policy, your Monthly Inflation Protection Rider benefit will continue to increase.

<sup>\*\*</sup>The amounts shown in this column are cumulative and assume LTC benefits begin to be paid for one insured in that policy year and continue for the 96 maximum full monthly LTC benefit payments you elected. For example, if a claim starts at the beginning of policy year 11, the total benefit, \$1,075,550, is what will be paid over the 96 payments.



Prepared For: Valued Client // Male/60/Preferred Non-Tobacco Prepared For: Valued Client // Female/60/Preferred Non-Tobacco

Specified Amount: \$270,000.00 Maximum Monthly LTC Benefit Per Insured: \$7,500.00 Maximum Number Of Full Monthly LTC Benefit Payments: 96

Inflation Protection Option: 3% Compound for life Premium Payment Period: Single Premium Scheduled Premium: \$231,935.57 Annual

### Tabular Detail

			All Values and Benefits Guaranteed Guaranteed 1.00% Interest Rate							
End of Year	Ages	Premium	Cash Value	Net Surrender Value	Net Death Benefit	Total LTC Benefit (Excludes Inflation)	Max Monthly LTC Benefit Per Insured* (Excludes Inflation)	Max Monthly Inflation Rider Benefit Per Insured*	Total Monthly Benefit Per Insured	Total Benefit** (Total LTC Benefit Plus Inflation)
21	80 80	0	180,169	180,169	270,000	720,000	7,500	6,046	13,546	1,445,449
22	81 81	0	185,459	185,459	270,000	720,000	7,500	6,452	13,952	1,488,813
23	82 82	0	190,699	190,699	270,000	720,000	7,500	6,871	14,371	1,533,477
24	83 83	0	195,871	195,871	270,000	720,000	7,500	7,302	14,802	1,579,482
25	84 84	0	200,946	200,946	270,000	720,000	7,500	7,746	15,246	1,626,866
Total		231,936								
26	85 85	0	205,855	205,855	270,000	720,000	7,500	8,203	15,703	1,675,672
27	86 86	0	210,554	210,554	270,000	720,000	7,500	8,674	16,174	1,725,942
28	87 87	0	215,033	215,033	270,000	720,000	7,500	9,160	16,660	1,777,720
29	88 88	0	219,255	219,255	270,000	720,000	7,500	9,659	17,159	1,831,052
30	89 89	0	223,189	223,189	270,000	720,000	7,500	10,174	17,674	1,885,984
Total		231,936								
31	90 90	0	226,821	226,821	270,000	720,000	7,500	10,704	18,204	1,942,563
32	91 91	0	230,156	230,156	270,000	720,000	7,500	11,251	18,751	2,000,840
33	92 92	0	233,212	233,212	270,000	720,000	7,500	11,813	19,313	2,060,865
34	93 93	0	236,010	236,010	270,000	720,000	7,500	12,393	19,893	2,122,691
35	94 94	0	238,598	238,598	270,000	720,000	7,500	12,989	20,489	2,186,372
Total		231,936								
36	95 95	0	241,042	241,042	270,000	720,000	7,500	13,604	21,104	2,251,963
37	96 96	0	243,342	243,342	270,000	720,000	7,500	14,237	21,737	2,319,522
38	97 97	0	245,456	245,456	270,000	720,000	7,500	14,889	22,389	2,389,107
39	98 98	0	247,375	247,375	270,000	720,000	7,500	15,561	23,061	2,460,781
40	99 99	0	249,083	249,083	270,000	720,000	7,500	16,253	23,753	2,534,604
Total		231,936								

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Specified Amount: \$270,000.00

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End of Year	Ages	Premium	Cash Value	Net Surrender Value	Net Death Benefit	Total LTC Benefit (Excludes Inflation)	Max Monthly LTC Benefit Per Insured* (Excludes Inflation)	Max Monthly Inflation Rider Benefit Per Insured*	Total Monthly Benefit Per Insured	Total Benefit** (Total LTC Benefit Plus Inflation)
41	100 100	0	250,557	250,557	270,000	720,000	7,500	16,965	24,465	2,610,642
42	101 101	0	251,825	251,825	270,000	720,000	7,500	17,699	25,199	2,688,962
43	102 102	0	252,957	252,957	270,000	720,000	7,500	18,455	25,955	2,769,630
44	103 103	0	253,969	253,969	270,000	720,000	7,500	19,234	26,734	2,852,719
45	104 104	0	254,881	254,881	270,000	720,000	7,500	20,036	27,536	2,938,301
Total		231,936								
46	105 105	0	255,729	255,729	270,000	720,000	7,500	20,862	28,362	3,026,450
47	106 106	0	256,580	256,580	270,000	720,000	7,500	21,713	29,213	3,117,243
48	107 107	0	257,462	257,462	270,000	720,000	7,500	22,589	30,089	3,210,761
49	108 108	0	258,316	258,316	270,000	720,000	7,500	23,492	30,992	3,307,084
50	109 109	0	259,142	259,142	270,000	720,000	7,500	24,422	31,922	3,406,296
Total		231,936								
51	110 110	0	259,943	259,943	270,000	720,000	7,500	25,379	32,879	3,508,485
52	111 111	0	260,721	260,721	270,000	720,000	7,500	26,366	33,866	3,613,739
53	112 112	0	261,479	261,479	270,000	720,000	7,500	27,382	34,882	3,722,152
54	113 113	0	262,218	262,218	270,000	720,000	7,500	28,428	35,928	3,833,816
55	114 114	0	262,944	262,944	270,000	720,000	7,500	29,506	37,006	3,948,831
Total		231,936								
56	115 115	0	263,663	263,663	270,000	720,000	7,500	30,616	38,116	4,067,296
57	116 116	0	264,381	264,381	270,000	720,000	7,500	31,760	39,260	4,189,314
58	117 117	0	265,114	265,114	270,000	720,000	7,500	32,937	40,437	4,314,994
59	118 118	0	265,895	265,895	270,000	720,000	7,500	34,151	41,651	4,444,444
60	119 119	0	266,854	266,854	270,000	720,000	7,500	35,400	42,900	4,577,777
Total		231,936								

#### Based on Premium Outlay, coverage would continue to:

Younger Insured's attained age: 120

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### Input Summary - Ledger Case File: [Untitled]

Screen:	Insured
OCICCII.	ıı ısaı ca

Revised Illustration? No 2nd Insured Sex Female Issue State FL 1st Insured Issue Age or D.O.B. 60 (mm/dd/yyyy) Valued 1st Insured First Name 60

2nd Insured Issue Age or D.O.B. 2nd Insured First Name Valued

(mm/dd/yyyy) Client 1st Insured Last Name 1st Insured Risk Class Preferred Nontobacco 2nd Insured Last Name Client 2nd Insured Risk Class Preferred Nontobacco

#### **Screen: Face Amount and Premium**

85

Specify Premium or Benefit Monthly LTC Benefit Inflation Benefit Option 3% Compound for life

Premium or Benefit Amount 7500 Future LTC Benefit Age (of older

insured) Scheduled Premium Single Premium

Male

1035 Exchange? No Premium Mode Annual Internal 1035 Exchange? No 96

Maximum number of full monthly

LTC benefit payments

#### Screen: Interest Rate and Income

#### **Guaranteed Rate**

1st Insured Sex

#### Screen: Output Design

Cover Page Photo Yes Quick View Yes Cover Photo Selection Nationwide 2 **Premium Summary** Yes General Ledger OCC Report Yes No **Annual Cost Summary** No Monthly Cost Summary No Display IRR Column No



Prepared For: Valued Client // Male/60/Preferred Non-Tobacco Prepared For: Valued Client // Female/60/Preferred Non-Tobacco

Specified Amount: \$270,000.00

Maximum Monthly LTC Benefit Per Insured: \$7,500.00

Maximum Number Of Full Monthly LTC Benefit Payments: 96

Inflation Protection Option: 3% Compound for life Premium Payment Period: Single Premium Scheduled Premium: \$231,935.57 Annual

# Signature Page

#### Proposal as shown is a Modified Endowment Contract.

I have received a copy of this proposal. I also understand this policy constitute the actual agreement of coverage.	proposal is not a contract and that the terms of the
Applicant/Policy Owner	Date
I certify that this proposal has been presented to the applicant. inconsistent with the proposal.	I have made no representations that are
Sales Representative	 Date

Life Insurance underwritten by the Nationwide Life and Annuity Insurance Company, Columbus, Ohio.



Prepared For: Valued Client // Male/60/Preferred Non-Tobacco Prepared For: Valued Client // Female/60/Preferred Non-Tobacco

Specified Amount: \$270,000.00 Maximum Monthly LTC Benefit Per Insured: \$7,500.00 Maximum Number Of Full Monthly LTC Benefit Payments: 96

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### Total Received on Surrender

A. Guaranteed Cash Value

B. Accumulated Value Less Surrender Charges

C. Net Surrender Value = Cash Surrender Value minus LTC benefits, minus any amounts owed on your policy (Note: Cash Surrender Value = the greater of A or B)

End of Year	Ages	(A) Guaranteed Cash Value	(B) Accumulated Value Less Surrender Charges	(C) Net Surrender Value
1	60 60	90,177	38,401	90,177
2	61 61	93,555	37,862	93,555
3	62 62	97,052	37,277	97,052
4	63 63	100,671	36,638	100,671
5	64 64	104,413	35,936	104,413
6	65 65	108,281	35,161	108,281
7	66 66	112,275	34,303	112,275
8	67 67	116,399	33,643	116,399
9	68 68	120,651	32,879	120,651
10	69 69	125,034	31,996	125,034
11	70 70	129,545	31,563	129,545
12	71 71	134,183	29,803	134,183
13	72 72	138,942	27,864	138,942
14	73 73	143,816	25,728	143,816
15	74 74	148,796	23,377	148,796
16	75 75	153,871	20,792	153,871
17	76 76	159,029	17,951	159,029
18	77 77	164,257	14,830	164,257
19	78 78	169,539	11,404	169,539
20	79 79	174,851	7,654	174,851
21	80 80	180,169	3,545	180,169
22	81 81	185,459	0	185,459
23	82 82	190,699	0	190,699
24	83 83	195,871	0	195,871
25	84 84	200,946	0	200,946
26	85 85	205,855	0	205,855
27	86 86	210,554	0	210,554
28	87 87	215,033	0	215,033
29	88 88	219,255	0	219,255
30	89 89	223,189	0	223,189



Prepared For: Valued Client // Male/60/Preferred Non-Tobacco Prepared For: Valued Client // Female/60/Preferred Non-Tobacco

Specified Amount: \$270,000.00 Maximum Monthly LTC Benefit Per Insured: \$7,500.00 Maximum Number Of Full Monthly LTC Benefit Payments: 96

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C. Net Surrender Value = Cash Surrender Value minus LTC benefits, minus any amounts owed on your policy (Note: Cash Surrender Value = the greater of A or B)

End of Year	Ages	(A) Guaranteed Cash Value	(B) Accumulated Value Less Surrender Charges	(C) Net Surrender Value
31	90 90	226,821	0	226,821
32	91 91	230,156	0	230,156
33	92 92	233,212	0	233,212
34	93 93	236,010	0	236,010
35	94 94	238,598	0	238,598
36	95 95	241,042	0	241,042
37	96 96	243,342	0	243,342
38	97 97	245,456	0	245,456
39	98 98	247,375	0	247,375
40	99 99	249,083	0	249,083
41	100 100	250,557	0	250,557
42	101 101	251,825	0	251,825
43	102 102	252,957	0	252,957
44	103 103	253,969	0	253,969
45	104 104	254,881	0	254,881
46	105 105	255,729	0	255,729
47	106 106	256,580	0	256,580
48	107 107	257,462	0	257,462
49	108 108	258,316	0	258,316
50	109 109	259,142	0	259,142
51	110 110	259,943	0	259,943
52	111 111	260,721	0	260,721
53	112 112	261,479	0	261,479
54	113 113	262,218	0	262,218
55	114 114	262,944	0	262,944
56	115 115	263,663	0	263,663
57	116 116	264,381	0	264,381
58	117 117	265,114	0	265,114
59	118 118	265,895	0	265,895
60	119 119	266,854	0	266,854



Prepared For: Valued Client // Male/60/Preferred Non-Tobacco Prepared For: Valued Client // Female/60/Preferred Non-Tobacco

Specified Amount: \$270,000.00 Maximum Monthly LTC Benefit Per Insured: \$7,500.00 Maximum Number Of Full Monthly LTC Benefit Payments: 96

Inflation Protection Option: 3% Compound for life Premium Payment Period: Single Premium Scheduled Premium: \$231,935.57 Annual

### IRC Section 7702 / 7702a

MEP: \$14,385.64

NSP: \$90,385.33

Modified Endowment Premium (MEP): As defined by the IRC Section 7702A, this premium represents the level annual premium required for seven years to mature the policy under guaranteed mortality charges at an annual interest rate of 3.75%.

Net Single Premium (NSP): This premium represents the single premium required to mature the policy under mortality charges, as defined in IRC Section 7702, at an annual interest rate of 3.75%.

Please see the proposal for further information on other important information and features.



Prepared For: Valued Client // Male/60/Preferred Non-Tobacco Prepared For: Valued Client // Female/60/Preferred Non-Tobacco

Specified Amount: \$270,000.00

Maximum Monthly LTC Benefit Per Insured: \$7,500.00

Maximum Number Of Full Monthly LTC Benefit Payments: 96

Inflation Protection Option: 3% Compound for life Premium Payment Period: Single Premium Scheduled Premium: \$231,935.57 Annual

### uick View

		All Values and Benefits are Guaranteed					
Maximum Number of Full Monthly LTC Benefit Payments	Inflation Protection	Specified Amount	Total Benefit** (Total LTC Benefit Plus Inflation) (Day 1)	Max Monthly LTC Benefit per Insured (Day 1)	Total Monthly <sup>*</sup> Benefit Per Insured (Older Insured age 85)	Total Benefit** (Total LTC Benefit Plus Inflation) (Older insured age 85)	Inflation Crossover Age of Older Insured***
48	None	\$562,668	\$750,224	\$15,630	\$15,630	\$750,224	
48	3% Compound for 20 years	\$372,645	\$519,670	\$10,351	\$18,696	\$897,385	74
48	3% Compound for life	\$332,040	\$463,043	\$9,223	\$19,312	\$969,510	78
48	5% Compound for life	\$193,452	\$277,935	\$5,374	\$18,197	\$941,186	82
72	None	\$493,766	\$987,531	\$13,716	\$13,716	\$987,531	
72	3% Compound for 20 years	\$328,897	\$709,147	\$9,136	\$16,501	\$1,188,049	74
72	3% Compound for life	\$290,769	\$626,938	\$8,077	\$16,911	\$1,312,669	78
72	5% Compound for life	\$165,744	\$375,792	\$4,604	\$15,591	\$1,272,565	83
96	None	\$460,092	\$1,226,913	\$12,780	\$12,780	\$1,226,913	
96	3% Compound for 20 years	\$306,240	\$907,729	\$8,507	\$15,364	\$1,474,942	74
96	3% Compound for life	\$270,000	\$800,310	\$7,500	\$15,703	\$1,675,672	79
96	5% Compound for life	\$150,375	\$478,648	\$4,177	\$14,145	\$1,620,871	83

To be paid any Monthly Inflation Rider Benefit in any given month, you must elect to take the full Maximum Monthly LTC Benefit. Any Monthly Inflation Rider Benefit you choose not to take in a given month will be forfeited. Should you have a temporary claim that ends prior to the exhaustion of the policy, your Monthly Inflation Protection Rider benefit will continue to increase.

The amounts shown in this column are cumulative and assume LTC benefits begin to be paid for one insured in that policy year and continue for the maximum number of full monthly LTC benefit payments for this row.

The Inflation Crossover Age of Older Insured is the age that the Total Monthly Benefit Per Insured is equal to or greater than the Max Monthly LTC Benefit Per Insured with no inflation added.



Scheduled Premium	The amount of Life Insurance Premium and LTC Premium required on the first day of the Premium Payment Frequency for the Premium Payment Period you selected. As long as the premium obligation is met and no loans or partial surrenders are taken, the quoted benefits are guaranteed. For any scheduled premium after the first, there will be a 61-day grace period after the date we mail the grace period notice in which to make the premium payment.
Specified Amount	An amount used to determine LTC benefits and the death benefits. It is also used to determine policy charges and deductions from the Accumulated Value. The Specified Amount is not always the same amount as the Net Death Benefit. Please refer to the Net Death Benefit description below or to the tabular detail.
Maximum number of full monthly LTC benefit payments	This represents the lifetime maximum number of full benefit payments that could be paid from the LTC Rider and LTC Extension of Benefits Rider if every payment is for the maximum monthly amount available by the terms of the riders. If both insureds are eligible for benefits at the same time, two LTC benefit payments can be made in the same month.
Lifetime maximum amount of LTC benefits payable	The available lifetime maximum LTC benefit amount is the maximum monthly LTC benefit dollar amount paid over the maximum number of full monthly LTC benefit payments you select at issue. Once all LTC benefits have been paid, no further LTC benefits will be available. However, the guaranteed minimum death benefit will be paid to beneficiaries on the death of the second insured. The lifetime maximum of LTC benefits and any death benefit will decrease if you choose to make changes to your policy, such as taking loans or partial surrenders from the policy or not paying scheduled premiums.
Inflation protection options	Nationwide CareMatters Together offers inflation protection options of 3% compounded annually for 20 years, 3% compounded annually for life, or 5% compounded annually for life. The monthly LTC Fixed Rate Inflation Protection Rider amount is in addition to the maximum monthly LTC Benefit amount provided by the LTC Rider or the LTC Extension of Benefits Rider, if elected.
Maximum Monthly LTC Benefit per Insured	The maximum monthly benefit available for each insured for whom a claim is being paid under the LTC Rider and LTC Extension of Benefits Rider
Maximum Monthly Inflation Rider Benefit per Insured	The full amount of the benefit available under the inflation protection option after the Maximum Monthly LTC Benefit is taken. This amount is in addition to the Maximum Monthly LTC Benefit per insured.

Total monthly benefit per Insured	The total benefit amount available every month per insured. If an inflation protection option is elected, the total monthly benefit payable per insured will be the Maximum Monthly LTC Benefit per insured plus the Maximum Monthly Inflation Benefit per Insured. Any Monthly Inflation Rider Benefit you choose not to take in a given month will be forfeited.
Cash Value	The amount equal to the greater of the Accumulated Value of this policy or the Guaranteed Cash Value.
Total received on surrender	The greater of: 1. The guaranteed cash value OR 2. The accumulated value minus surrender charges Minus any policy indebtedness, unpaid charges and LTC benefits paid.
Net Death Benefit	The death benefit amount that will be paid to your beneficiary if the insured dies while the policy is in force. This amount is net of any outstanding policy indebtedness and LTC benefits paid. The Net Death Benefit may be higher in some years based on the Specified Amount, Accumulated Value, Guaranteed Cash Value and IRC 7702 corridor factors.
Guaranteed minimum death benefit	We guarantee we will pay your beneficiaries a death benefit of 10% of the Specified Amount, adjusted for any indebtedness.
Waiver of Premium	For all payment options, life and LTC premiums will be waived while LTC benefits are being paid. If the insured recovers, the policy owner will need to resume the scheduled premium.
Reduced paid-up benefit	If a lapse occurs prior to an LTC claim due to failure to pay scheduled premium, the policy will be converted to a paid-up policy in which the Specified Amount is reduced based on the percentage of the total required premium that has been paid.



### Qualification for LTC benefits

To be considered a "chronically ill individual", a licensed health care practitioner must certify within the preceding 12-month period that the insured:

- Is unable to perform, without substantial assistance from another person, at least 2 activities of daily living (bathing, getting dressed, eating, continence, toileting, transferring) due to a loss of functional capacity for a period of at least 90 days OR
- Requires substantial supervision to protect the insured from threats to health and safety due to severe cognitive impairment
- Services that meet the requirements of §7702(B)(c)(1) of the Internal Revenue Code of 1986, as amended, as follows: necessary diagnostic, preventive, therapeutic, curative, treatment, mitigation and rehabilitative services, and Maintenance or Personal Care Services which are required by a Chronically III individual, and are provided pursuant to a Plan of Care prescribed by a Licensed Health Care Practitioner

Before benefits begin, the insured must satisfy a 90-calendar-day elimination period. Each insured will have their own elimination period. Upon meeting the elimination period, it is satisfied for life of the policy in the event you have more than one LTC claim.

### Qualification for LTC benefits continued

The LTC claim must be recertified at least every 12 months but may be sooner based on the insured's recoverability or condition.

#### **Exclusions**

- 1. Intentionally self-inflicted injuries or attempts at suicide (either while sane or insane)
- 2. Committing or attempting to commit a felony
- 3. Alcoholism or drug addiction, unless addiction results from administration of drugs for treatment prescribed by a Physician
- 4. War or any act of war, whether declared or undeclared

#### **Preexisting conditions limitations**

A preexisting condition is any condition for which the Insured received medical advice, or treatment was recommended by, or received from, a health care services provider in the 6 months preceding the Policy Date. We will not pay benefits for Qualified Long-Term Care Services received wholly or in part due to a preexisting condition which is not disclosed in the application if the need for services begins during the first 6 months after the Policy Date.



Tax Qualification	CareMatters Together is designed to qualify as life insurance under laws of the United States of America, including the Internal Revenue Code of 1986, as amended. This policy is also intended to be federally tax qualified under section 7702B(b) of the Internal Revenue Code of 1986, as amended. Tax treatment for citizens of, and US residents subject to taxation in, foreign countries may be different. Neither Nationwide nor its representatives give legal or tax advice. Please consult with your attorney or tax advisor for answers to your specific tax questions.
International benefits	For international claims, 100% of the maximum monthly LTC Rider benefit and 100% of any LTC Inflation Protection Rider benefit are available while benefits are paid under the LTC Rider. No LTC benefits are payable under the LTC Extension of Benefits Rider or any LTC Inflation Protection Rider benefit associated with it.  LTC Extension of Benefits Rider payment availability will resume if the insured returns to the U.S. and the available total LTC benefit has not been exhausted.
LTC Rider	(Form NWLA-616-FL) This rider provides LTC benefits as an acceleration of the death benefit.
LTC Extension of Benefits Rider	(Form NWLA-617-FL) This rider that provides benefits once the benefits provided by the LTC rider are exhausted.  Note: The issuance of the Long-Term Care Rider ("LTC Rider") and Long-Term Care Extension of Benefits Rider ("LTCEB Rider") (together, "Riders") described in this outline is based upon your responses to the questions on your application.
LTC Fixed Rate Inflation Protection Rider	(Form NWLA-618-FL) This rider provides for a monthly inflation protection benefit.  Note: The issuance of the Long-Term Care Fixed Inflation Protection Rider is based upon your responses to the questions on your application.
Renewal and Termination	The policy this rider is attached to is noncancelable. This means that the policyowner has the right, subject to the terms of your policy, to continue the policy, provided they pay the scheduled premium on time. Nationwide cannot change any of the terms of the policy on its own and cannot change the scheduled premium.  Election of the LTC Rider and LTCEB Rider is irrevocable. Termination of the riders will result in the automatic termination of the policy. The Riders will also terminate upon termination of the Policy or the date of the second Insured's death.



All guarantees and benefits of the insurance policy are backed by the claims-paying ability of the issuing insurance company. Policy guarantees and benefits are not backed by the broker/dealer and/or insurance agency selling the policy, nor by any of their affiliates, and none of them make any representations or guarantees regarding the claims-paying ability of the issuing insurance company.

Nationwide CareMatters Together is a cash indemnity product that pays LTC benefits when one or both of the insured persons are certified to have a qualifying condition and a need for LTC services. Bills and receipts showing actual expenses do not have to be submitted for payment of benefits once a claim has been approved. Each year, the policyowner can receive, tax free, the greater of the HIPAA per diem amount or actual LTC costs incurred. However, benefits may be taxable under certain circumstances. You should consult with your tax and legal advisors about your specific situation.

Keep in mind that the payment of Long-Term Care Rider benefits, as an acceleration of the death benefit, will reduce both the death benefit and net surrender value of the policy. Additionally, loans and withdrawals will also reduce both the net surrender value and the death benefit. Care should be taken to make sure that life insurance needs continue to be met even if the rider pays out in full or after money is taken from the policy. There is no guarantee that the rider will cover the entire cost for all of the insureds' long-term care, as this may vary with the needs of each insured. One of the insureds may exhaust the entire long-term care benefit. Nationwide pays the long-term care benefit to the policyowner; there is no guarantee the policyowner will use the benefit for long-term care expenses if the policy is owned by someone other than the insured.

The policy this rider is attached to is noncancelable. This means that the policyowner has the right, subject to the terms of your policy, to continue the policy, provided they pay the scheduled premium on time. Nationwide cannot change any of the terms of the policy on its own and cannot change the scheduled premium.

When choosing a product, make sure that life insurance and long-term care insurance needs are met. CareMatters Together is not intended to be a primary source of life insurance protection, so make sure life insurance needs have been covered by appropriate products. Because personal situations may change (e.g., marriage, birth of a child or job promotion), so can life insurance and long-term care insurance needs. Care should be taken to ensure these strategies and products are suitable. Associated costs, as well as personal and financial objectives, time horizons and risk tolerance, should all be weighed before purchasing CareMatters Together. Life insurance, and long-term care coverage linked to life insurance, may have fees and charges associated with it that include the costs of insurance, which vary based on characteristics of each insured such as sex, tobacco use, health and age, and additional charges for riders that customize a policy to fit individual needs.

CareMatters Together has exclusions, limitations, reductions of benefits and terms under which the product may be continued in force or discontinued. For more details on cost and coverage options, contact your financial professional.

Approval for coverage under the policy and riders is subject to underwriting and may require a medical exam.

Nationwide CareMatters Together may not be available in every state. Please contact Nationwide to determine product availability in your state.

Products are issued by Nationwide Life and Annuity Insurance Company, Columbus, Ohio

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