

# **Nationwide Life and Annuity Insurance Company** One Nationwide Plaza Columbus, OH 43215

# Nationwide CareMatters® II

# Cash Indemnity Long-Term Care Benefits

# **Prepared for:**

Valued Client

### Presented by:

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#### Prepared on:

June 28, 2024

• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value



# LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

Dear Valued Client,

Thank you for considering Nationwide® for your long-term (LTC) care planning needs. The proposal you're about to see was customized for you based on the following information:

# Long-term care scenario

Valued Client (Female, 55, Couple Nontobacco, Illinois)

Premium received	Annual: \$10,000.00 Year 1 - Year 10 Total: \$100,000.00
Refund of Premium on Surrender	Maximum LTC Benefit <sup>1</sup>
Total Long-term care benefit	Day 1: \$394,376 Age 80: \$825,737
Maximum monthly LTC benefit	Day 1: \$5,081 Age 80: \$10,638
LTC specified benefit period	6 years
Inflation protection option	3% Compound
Specified amount (amount accelerated for long-term care)	\$121,939.17 Note: The Net Death Benefit may be higher in some years. See Net Death Benefit column of the Tabular Detail.
Guaranteed minimum death benefit	\$24,387.83
Is Sales Proposal a MEC?	No

<sup>1</sup>You have elected the Minimum Refund of Premium with Maximum LTC Benefit Option. The Refund of Premium value is equal to the Cash Surrender Value. This option provides the lowest Refund of Premium value in the early years and the most LTC benefit for a given Premium.

#### **Distinct product features**

- · Cash Indemnity LTC Benefits
- Guaranteed Premiums
- Informal Care
- Nationwide Care Guide Network
- · Guaranteed Cash Value

This policy covers care for a wide range of long-term care services and pays the monthly benefit directly to you, the policy owner. Nationwide CareMatters II was designed to put you in control of your future long-term care choices.

Please review the enclosed information with your insurance professional to determine if Nationwide CareMatters II is right for you.

Thank you.



LIFE INSURANCE WITH

Cash Indemnity Long-term Care Benefits

# Why LTC coverage may be a better option

#### Consider a linked benefit policy

Unlike a traditional long-term care policy, a linked benefit policy offers more than just LTC benefits - it's linked to a life insurance policy with a death benefit typically equal to or more than premiums paid. That means a benefit is paid whether you need LTC or not.

#### Let's take a closer look:



# A linked benefit policy

The policy is an asset that's not tied to the market so it's ready anytime to provide funds for potential LTC needs<sup>2</sup>



# LTC benefits

The amount you receive each month to help pay for your long-term care needs.



#### Death benefit

The death benefit preserves this asset for the beneficiaries to the extent that LTC is not needed and typically returns at least the premium paid or more if LTC benefits have never been paid.



### Liquidity

The policy will remain a liquid asset in the form of the cash surrender value

<sup>&</sup>lt;sup>2</sup>The insured must meet LTC claims requirements.



# LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

# Nationwide CareMatters II is a cash indemnity plan that simplifies how your benefits are paid to you because it allows you to:



# Spend your benefits as you see fit

Once you qualify, you'll receive monthly long-term care benefit payments to use without restrictions from Nationwide<sup>3</sup>



### Eliminate monthly paperwork

You won't be required to submit bills or receipts to Nationwide<sup>4</sup>

#### Long-term care support services

The Nationwide Care Guide Network® is a LTC resource and referral service tailored to your geographic location for policyowners who have purchased Nationwide CareMatters II.<sup>5</sup> This service is available to the policyowner as well as to their spouses, parents, adult children, siblings and parents-in-law.

#### It's designed to help provide referrals when you need help with the following:

Caregiver support	End-of-life care
Home care and housing options	Meal and nutrition services
Assisted living or nursing homes	Safety and adaptive equipmen
Adult day care	Transportation
Memory and Alzheimer's care	

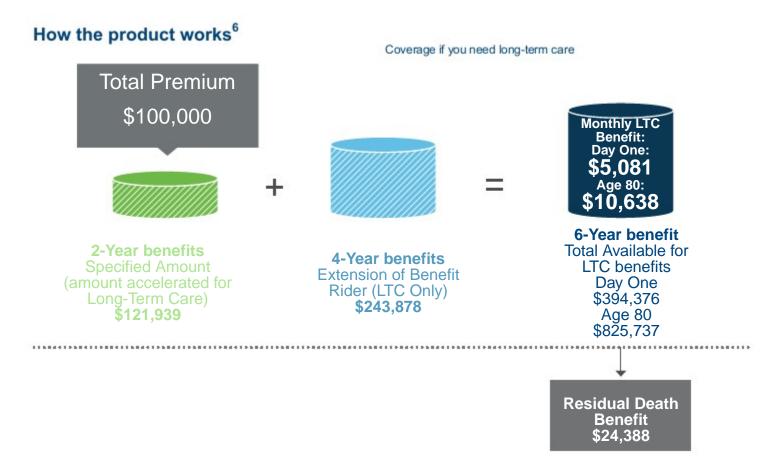
 $<sup>^{\</sup>rm 3}$  Benefits may be taxable under certain circumstances. Consult your tax advisor.

<sup>&</sup>lt;sup>4</sup> The insured must continue to meet LTC claims requirements

<sup>&</sup>lt;sup>5</sup> The company that currently provides professional consultation services through the Nationwide Care Guide Network is a member of The National Association of Geriatric Care Managers. This service provider is not affiliated with Nationwide Life and Annuity Insurance Company or its subsidiaries. The service provider and the Nationwide Care Guide Network may be changed or discontinued at any time.

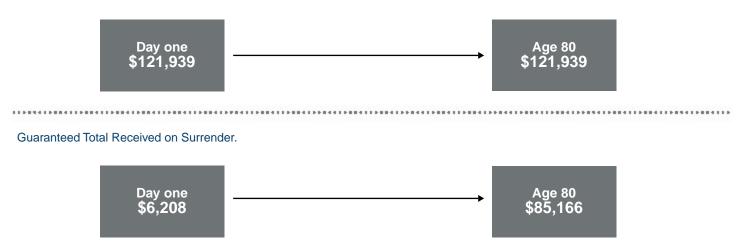


# LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits



# If the Long-term care benefits are never used, the guarantees below are available.

Guaranteed Death Benefit if LTC is never used.



<sup>&</sup>lt;sup>6</sup> This scenario assumes no Loans, Partial Surrenders, or LTC Benefits have been taken.



# LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

# **Narrative Summary**

# About this Proposal

Payment of the single premium, or paying all premiums during the selected premium payment period, guarantees that the policy will not lapse as long as no policy loans are taken.

This proposal assumes that the premium is paid on the first day of each policy year.

The proposal is not a contract and will not become part of any policy issued by Nationwide Life and Annuity Insurance Company. The policy constitutes the actual agreement of coverage and contains the entire terms of the contract. The policy is designed to qualify as life insurance under laws of the United States of America, including the Internal Revenue Code of 1986, as amended. This policy is also intended to be federally tax qualified under section 7702B(b) of the Internal Revenue Code of 1986, as amended. Tax treatment for citizens of, and US residents subject to taxation in, foreign countries may be different. Neither Nationwide nor its representatives give legal or tax advice. Please consult with your attorney or tax advisor for answers to your specific tax questions.

# Proposal Details

**Total Required Premium - \$100,000** is the sum of all Scheduled Premiums you must pay (including any rollovers and/or lump sums), based on the Premium Payment Period you selected. The Premium Payment Period is the period during which the Scheduled Premium will be due and must be selected at issue. The Premium Payment Period for this proposal is a 10-Pay. As long as the premium obligation is met and no loans or partial surrenders are taken, the quoted benefits are guaranteed. For any scheduled premium after the first, there will be a 61 day grace period after the date we mail the grace period notice in which to make the premium payment.

The Scheduled Premium breaks down as follows:

- 1. Life Insurance Premium \$5,006.98
- 2. LTC Rider Premium- \$777.57
- 3. LTC Extension of Benefits Premium \$923.96
- 4. LTC Inflation Protection Rider Premium \$3,291.49

**Refund of Premium on Surrender -** You have elected the Minimum Refund of Premium with Maximum LTC Benefit Option. The Refund of Premium value is equal to the Cash Surrender Value. This option provides the lowest Refund of Premium value in the early years and the most LTC benefit for a given Premium.

**Total Long-Term Care (LTC) Benefits - \$365,818** is the total maximum amount of LTC benefits available to you from your Nationwide CareMatters<sup>®</sup> II policy. This amount does not include the Inflation Protection Option you may have elected.

**Maximum Monthly LTC Benefit - \$5,081** is the amount you will be paid every month if you choose to receive the full LTC benefit amount. It does not include amounts that might be provided by any inflation protection option you might have elected.

**Specified Amount - \$121,939** is the amount used to determine LTC benefits and the death benefits. It is also used to determine Policy Charges and Deductions from the Accumulated Value. The Specified Amount is not the same as the Net Death Benefit. Please refer to the Net Death Benefit description below or to the tabular detail.



# LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

# **Narrative Summary**

Proposal Details (continued)

**Guaranteed Minimum Death Benefit - \$24,388** is 20% of the Specified Amount quoted. As long as your policy stays in force, we guarantee we will pay your beneficiaries a death benefit, even if the death benefit amount quoted is exhausted by the payment of LTC benefits. This death benefit will be lower if loans or partial surrenders are taken.

Inflation Protection Option (Long-Term Care Fixed Rate Inflation Protection Rider Form # ICC18-NWLA-586) - Nationwide CareMatters II offers Inflation Protection Options of either 3% Simple, 3% Compound or 5% Compound. You have elected the 3% Compound inflation option. The monthly benefit provided by the Inflation Protection Rider is not included in the Total LTC Benefit Amount. The monthly Inflation Protection Rider amount is in addition to the Maximum Monthly LTC Benefit amount provided by the LTC Rider, or the LTCEB Rider if elected. This rider must be selected at the time of application.

LTC Specified Benefit Period - 6 years is the benefit period you have selected. This represents the total period of time LTC benefits may be paid under your policy if the Maximum Monthly LTC Benefit is taken continuously. This includes a 2 Year LTC Rider Specified Acceleration Period and a 4 Year LTC Extension of Benefits Rider Specified Extension Period. Your specified benefit period must be selected at the time of the application and may not be changed after issue. However, taking less than the Maximum Monthly LTC Benefit may extend the length of time over which benefits are payable.

LTC Rider (Form # ICC18-NWLA-584) - Is the rider that provides LTC benefits as an acceleration of the death benefit.

LTC Extension of Benefits Rider (Form # ICC18-NWLA-585) - Is the rider that provides benefits once the benefits provided by the LTC rider are exhausted.

Key Policy Features & Terms

#### Accelerated Death Benefit (ADB) for Terminal Illness Rider (ICC13-NWLA-495)

- The ADB Rider advances a portion of the policy's death benefit in the event of a terminal illness (with a life expectancy of 12 months or less).
- The rider is attached to the policy at the time the policy is issued.
- There is no upfront charge for this rider; however, charges and adjustments will apply at the time the claim is approved.
- The receipt of an accelerated death benefit payment may be taxable or may affect Medicaid or public assistance eligibility. Nationwide does not provide tax or legal advice, so you should consult your personal financial advisor to assess the impact of this benefit.
- Nationwide reserves the right to require the base policy Specified Amount be at least \$50,000 on the Benefit Effective Date; the remaining Specified Amount, after payment of the ADB Rider Benefit, must be at least the minimum Specified Amount.
- The maximum amount of the ADB Rider Benefit to be paid if the insured meets the requirements of the Eligibility and Conditions for Payment section of the ADB Rider cannot exceed 50% of the base policy Eligible Specified Amount.

Accelerated Death Benefit for Critical Illness Rider - (Form # ICC20-NWLA-606)

This rider is automatically added to eligible policies at issue. A charge will only occur if the rider benefit is paid.



# LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

# **Narrative Summary**

Key Policy Features & Terms (continued) This rider permits a request for an elected portion of the base policy's Specified Amount when the Insured is diagnosed with any of the following as described in the rider, including any required period of survival or treatment:

- Cancer
- Heart attack
- · Heart valve replacement
- Kidney failure
- Major organ transplant
- Paralysis
- Stroke
- Sudden cardiac arrest

The maximum annual benefit is the lesser of 10% of the specified amount or \$25,000 per event and is paid as a lump sum. A maximum of 5 claims are allowed.

An administrative charge of up to \$250 dollars, and any due and unpaid premium or policy charges and a loan repayment for any outstanding policy loan, are deducted from the benefit payment. In addition, the Specified Amount and other policy values are reduced each time an accelerated death benefit payment is made. The reduction in the Specified Amount will be more than one dollar for each dollar of benefit received by the Policy Owner based on factors that exist at the time of claim including interest rates and age of insured at the time of claim. The reduction factor includes the cost of accessing the death benefit early. Benefits provided by other riders may also be impacted or require termination when a benefit under the Critical Illness Rider is paid.

Benefits may be taxable under certain circumstances. Consult your tax advisor.

Limitations on availability and the amount of the benefit apply. If the policy specified amount at the time of claim is at or near the minimum stated specified amount in the policy, benefits may not be available. Please request a copy of the rider for details.

**Accumulated Value -** Is the amount of Life Insurance premium paid, minus premium loads and administrative charges, minus monthly deductions for cost of insurance minus any partial surrenders, plus interest credited.

**Cash Indemnity LTC Benefits -** Once your claim is approved, no monthly bills or receipts will need to be submitted, and up to full monthly LTC benefit will be paid directly to the policy owner.

**Cash Value -** Is an amount equal to the greater of:

- a. the Accumulated Value of this Policy; or
- b. the Guaranteed Cash Value.

**Cash Surrender Value -** Is an amount equal to the greater of:

- a. the Accumulated Value of this policy less any surrender charge; or
- b. the Guaranteed Cash Value.

**Cumulative Net Payments -** Is the sum of Premiums paid minus any partial surrenders.



#### LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

# **Narrative Summary**

**Key Policy** Features & **Terms** (continued) Eligibility Requirements - In order to receive benefits, no exclusions must apply, and the following requirements must be met:

- The Insured has been certified within the previous 12 months by a Licensed Health Care Practitioner as requiring Substantial Supervision to protect the individual from threats to health and safety due to severe Cognitive Impairment and/or is unable to perform, without Substantial Assistance from another individual, two or more of the Activities of Daily Living for at least ninety (90) days due to a loss of functional capacity:
  - Bathing
- Eating
- Continence Toileting
- Dressing Transferring (moving into or out of a bed, chair, or wheel chair)
- during the Period of Care, the Insured has been receiving Qualified Long-Term Care Services specified in a Plan of Care submitted to us;
- The Licensed Health Care Practitioner must be someone other than the owner or an employee of the Eligible Service Provider, or a family member of the Insured;
- The Elimination Period has been satisfied. The Elimination Period has to be satisfied only once while these Riders are in effect;
- you may be required to provide a signed acknowledgment of concurrence with the payment from all parties with an interest in the Policy, including, but not limited to assignees.
- None of the following Exclusions or Preexisting conditions apply:

#### **Exclusions -**

- 1. intentionally self-inflicted injuries or attempts at suicide (either while sane or
- 2. committing or attempting to commit a felony;
- 3. alcoholism or drug addiction, unless addiction results from administration of drugs for treatment prescribed by a Physician; or
- 4. war or any act of war, whether declared or undeclared.

Preexisting Conditions Limitations - A preexisting condition is any condition for which the Insured received medical advice, or treatment was recommended by, or received from, a health care services provider in the six months preceding the Policy Date. We will not pay benefits for Qualified Long-Term Care Services received wholly or in part due to a preexisting condition which is not disclosed in the application if the need for services begins during the first six months after the Policy Date.

Guaranteed Cash Value - Is the applicable amount (based on the insured's Attained Age) from the table of the Guaranteed Cash value. Please refer to the Total Received on Surrender report.

**Informal Care -** Benefits can be used to pay a family member, or any other individual deemed appropriate by the Licensed Health Care Practitioner under the insured's customized Plan of Care. Under certain circumstances, benefits may be taxable. Please consult a tax advisor.

International Benefits - If you are receiving Qualified Long-Term Care services outside of the United States, its territories or possessions, the International LTC benefit payments can be the Maximum Monthly LTC Rider Benefit Amount and the monthly inflation amount. International benefits are not available under the LTCEB rider. Please refer to the client guide for further information on this benefit.



# LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

# **Narrative Summary**

Key Policy Features & Terms (continued) **IRC Section 7702 -** Provides the rules for the tax qualification of life insurance. The CVAT test requires we pay a minimum death benefit based on Corridor factors. These factors are defined in section 7702 of the IRS code, and are dependent upon age, class, gender, and rating. If the amount calculated using these Corridor factors in the CVAT is greater than the Specified Amount, then the "Death Benefit" is that higher amount as calculated.

**IRC Section 7702B -** Provides the rules for the tax qualification of life insurance. The LTC Rider and the LTCEB Rider are intended to be qualified long-term care insurance contracts under Section 7702B of the Internal Revenue Code of 1986, as amended.

**Issue Age -** Is the insured's age on the last birthday on or before the policy issue date.

**Licensed Health Care Practitioner -** A Physician, as defined in § 1861 (r)(1) of the Social Security Act, as amended; a registered professional nurse; licensed social worker; or other individual who meets requirements prescribed by the Secretary of the Treasury. The Licensed Health Care Practitioner must be acting within the scope of his or her license when providing: (a) a certification and/or recertification that the insured is Chronically III; or (b) an individualized Plan of Care for the Insured.

**Loans (Indebtedness) -** Is the amount borrowed against the Net Surrender Value during the policy year. Any outstanding policy indebtedness will be charged interest at the policy loan interest rate of 4.00% as defined in the policy. Any outstanding policy indebtedness will result in a reduction in the policy's Net Surrender Value, Death Benefit, Total LTC Benefit, and LTC Benefits.

**Maximum Monthly LTC Inflation Protection Rider Benefit -** Is the full amount of the benefit available under the Inflation Protection Option after the Maximum Monthly LTC Benefit is taken. This amount is in addition to the Maximum Monthly LTC Benefit. Please consult your policy specification pages for details.

Nationwide Care Guide Network® - Is a service provided by a non-affiliated third party and included at no additional charge. It provides policy owners, insureds and their family members, with free consultations and tailored information to help implement your plan of care. You have no obligation to use these services which are currently provided through a non-affiliated third party. There is no separate additional charge for this service. This service is subject to availability.

**Net Surrender Value -** Is the Cash Surrender Value of this policy minus any indebtedness and minus the Unpaid Monthly Deductions Account if applicable.

**Net Death Benefit -** Is the death benefit amount that will be paid to your beneficiary if the insured dies while the policy is in-force. This amount is net of any outstanding Policy Indebtedness and LTC benefits paid. Assuming no Loans, Partial Surrenders or LTC Benefits have been paid, this amount will never be less than the total Premiums paid. The Net Death Benefit may be higher in some years based on the Specified Amount, Accumulated Value, Guaranteed Cash Value, Return of Premium Value, and the IRC 7702 corridor factors.

**Partial Surrenders -** Is the amount of money withdrawn during the policy year. Partial Surrenders will result in the reduction of the Cash Surrender Value, Death Benefit, Total LTC Benefit and Monthly LTC Benefit.



# LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

# **Narrative Summary**

Key Policy Features & Terms (continued) **Scheduled Premium -** Is the amount of Premium required on the first day of the premium payment frequency for the Premium Payment Period you selected.

**Surrender Charges -** Is the amount deducted from the Accumulated Value in the event the policy owner surrenders the policy for cash during the applicable period. At no time will the deduction of the surrender charge cause the policy owner to owe additional funds to Nationwide.

**Total Monthly Benefit -** is the total benefit amount available to you every month. If an inflation protection option is elected, the Total Monthly Benefit you receive will be the Maximum Monthly LTC Benefit plus the Maximum Monthly Inflation Benefit. The full Maximum Monthly LTC Benefit must be taken before the Inflation Protection Rider Benefit is available.

**Total Received On Surrender -** The total dollar amount that will be paid upon surrender of the policy. The Total Received on Surrender is equal to the Net Surrender Value plus any Refund of Premium amount provided by the Refund of Premium option elected.

**Unpaid Monthly Deductions Account** - An account used for tracking purposes. This account accrues unpaid Policy charges and monthly deductions when Indebtedness exceeds the Accumulated Value. No interest is credited to the Unpaid Monthly Deductions Account. Interest charged on the Unpaid Monthly Deductions Account accrues at the same rate as Indebtedness, and is applied to the Unpaid Monthly Deductions Account.



#### LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

Prepared For: Valued Client // Female/55/Couple Non-Tobacco

IRC Section 7702: Cash Value Accumulation Test

Specified Amount: \$121,939.17

**Guaranteed Minimum Death Benefit: \$24,388** 

**Total LTC Benefit:** \$365,817.51

**Maximum Monthly LTC Benefit: \$5,080.80** 

LTC Benefit Period: 6 years

Inflation Protection Option: 3% Compound

Refund of Premium Option: Maximum LTC Benefit Premium Payment Period: 10-Pay

Scheduled Premium: \$10,000.00 Annual

# Tabular Detail

							Benefits Guarar			
End of Year	Age	Scheduled Premium	Cash Value	Total Received on Surrender	Net Death Benefit	Total LTC Benefit (Excludes Inflation)	Max Monthly LTC Benefit* (Excludes Inflation)	Max Monthly Inflation Rider Benefit*	Total Monthly Benefit	Total Benefit** (Total LTC Benefit Plus Inflation)
1	55	10,000	6,208	6,208	121,939	365,818	5,081	0	5,081	394,376
2	56	10,000	10,868	10,868	121,939	365,818	5,081	152	5,233	406,208
3	57	10,000	15,689	15,689	121,939	365,818	5,081	309	5,390	418,394
4	58	10,000	20,681	20,681	121,939	365,818	5,081	471	5,552	430,946
5	59	10,000	25,850	25,850	121,939	365,818	5,081	638	5,718	443,874
Total		50,000								
6	60	10,000	31,205	31,205	121,939	365,818	5,081	809	5,890	457,190
7	61	10,000	36,753	36,753	121,939	365,818	5,081	986	6,067	470,906
8	62	10,000	42,501	42,501	121,939	365,818	5,081	1,168	6,249	485,033
9	63	10,000	48,457	48,457	121,939	365,818	5,081	1,355	6,436	499,584
10	64	10,000	54,630	54,630	121,939	365,818	5,081	1,548	6,629	514,572
Total		100,000								
11	65	0	56,314	56,314	121,939	365,818	5,081	1,747	6,828	530,009
12	66	0	58,035	58,035	121,939	365,818	5,081	1,952	7,033	545,909
13	67	0	59,794	59,794	121,939	365,818	5,081	2,163	7,244	562,286
14	68	0	61,593	61,593	121,939	365,818	5,081	2,381	7,461	579,155
15	69	0	63,431	63,431	121,939	365,818	5,081	2,604	7,685	596,530
Total		100,000								
16	70	0	65,306	65,306	121,939	365,818	5,081	2,835	7,916	614,426
17	71	0	67,216	67,216	121,939	365,818	5,081	3,072	8,153	632,858
18	72	0	69,155	69,155	121,939	365,818	5,081	3,317	8,398	651,844
19	73	0	71,119	71,119	121,939	365,818	5,081	3,569	8,650	671,399
20	74	0	73,105	73,105	121,939	365,818	5,081	3,828	8,909	691,541
Total		100,000								

#### Based on Premium Outlay, coverage would continue to:

The Max Monthly LTC Benefit + the Max Monthly Inflation Rider Benefit = The Total Monthly Benefit available. The full Max Monthly LTC Benefit must be taken before the Monthly Inflation Protection Rider Benefit can be taken. The benefit provided by the Inflation Rider will not be added to, nor will it increase or decrease the Total LTC Benefit, the Maximum Lifetime LTC Rider Benefit Amount, the Maximum Lifetime LTCEB Rider Benefit Amount or the Lifetime Total Maximum Amount of LTC Benefits.

Insured's attained age: 120

<sup>\*\*</sup> The values shown assume you collect the full amount of LTC Benefits continuously for the full six year LTC Specified Benefit Period you elected and you are receiving qualified LTC services in the United States. Any Monthly Inflation Rider Benefit not taken in a given month will be forfeited. Benefits shown are cumulative over the six year LTC Specified Benefit Period you elected. For example, if you go on claim in year 11 the total benefit \$530,009 would encompass claim years 11-16.



# LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

Prepared For: Valued Client // Female/55/Couple Non-Tobacco

IRC Section 7702: Cash Value Accumulation Test

Specified Amount: \$121,939.17

**Guaranteed Minimum Death Benefit: \$24,388** 

**Total LTC Benefit:** \$365,817.51

**Maximum Monthly LTC Benefit: \$5,080.80** 

LTC Benefit Period: 6 years

Inflation Protection Option: 3% Compound

Refund of Premium Option: Maximum LTC Benefit Premium Payment Period: 10-Pay

Scheduled Premium: \$10,000.00 Annual

# **Tabular Detail**

							Benefits Guarar			
End of Year	Age	Scheduled Premium	Cash Value	Total Received on Surrender	Net Death Benefit	Total LTC Benefit (Excludes Inflation)	1.00% Interest Ra Max Monthly LTC Benefit* (Excludes Inflation)	Max Monthly Inflation Rider Benefit*	Total Monthly Benefit	Total Benefit** (Total LTC Benefit Plus Inflation)
21	75	0	75,107	75,107	121,939	365,818	5,081	4,096	9,176	712,288
22	76	0	77,120	77,120	121,939	365,818	5,081	4,371	9,452	733,656
23	77	0	79,141	79,141	121,939	365,818	5,081	4,655	9,735	755,666
24	78	0	81,162	81,162	121,939	365,818	5,081	4,947	10,027	778,336
25	79	0	83,175	83,175	121,939	365,818	5,081	5,247	10,328	801,686
Total		100,000								
26	80	0	85,166	85,166	121,939	365,818	5,081	5,557	10,638	825,737
27	81	0	87,124	87,124	121,939	365,818	5,081	5,876	10,957	850,509
28	82	0	89,051	89,051	121,939	365,818	5,081	6,205	11,286	876,024
29	83	0	90,960	90,960	121,939	365,818	5,081	6,544	11,625	902,305
30	84	0	92,844	92,844	121,939	365,818	5,081	6,892	11,973	929,374
Total		100,000								
31	85	0	94,657	94,657	121,939	365,818	5,081	7,252	12,332	957,255
32	86	0	96,385	96,385	121,939	365,818	5,081	7,622	12,702	985,973
33	87	0	98,055	98,055	121,939	365,818	5,081	8,003	13,083	1,015,552
34	88	0	99,655	99,655	121,939	365,818	5,081	8,395	13,476	1,046,018
35	89	0	101,175	101,175	121,939	365,818	5,081	8,799	13,880	1,077,399
Total		100,000								
36	90	0	102,612	102,612	121,939	365,818	5,081	9,216	14,297	1,109,721
37	91	0	103,969	103,969	121,939	365,818	5,081	9,645	14,726	1,143,012
38	92	0	105,251	105,251	121,939	365,818	5,081	10,087	15,167	1,177,303
39	93	0	106,459	106,459	121,939	365,818	5,081	10,542	15,622	1,212,622
40	94	0	107,607	107,607	121,939	365,818	5,081	11,010	16,091	1,249,001
Total		100,000								

#### Based on Premium Outlay, coverage would continue to:

\* The Max Monthly LTC Benefit + the Max Monthly Inflation Rider Benefit = The Total Monthly Benefit available. The full Max Monthly LTC Benefit must be taken before the Monthly Inflation Protection Rider Benefit can be taken. The benefit provided by the Inflation Rider will not be added to, nor will it increase or decrease the Total LTC Benefit, the Maximum Lifetime LTC Rider Benefit Amount, the Maximum Lifetime LTCEB Rider Benefit Amount or the Lifetime Total Maximum Amount of LTC Benefits.

Insured's attained age: 120

<sup>\*\*</sup> The values shown assume you collect the full amount of LTC Benefits continuously for the full six year LTC Specified Benefit Period you elected and you are receiving qualified LTC services in the United States. Any Monthly Inflation Rider Benefit not taken in a given month will be forfeited. Benefits shown are cumulative over the six year LTC Specified Benefit Period you elected. For example, if you go on claim in year 11 the total benefit \$530,009 would encompass claim years 11-16.



#### LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

Prepared For: Valued Client // Female/55/Couple Non-Tobacco

IRC Section 7702: Cash Value Accumulation Test

Specified Amount: \$121,939.17

**Guaranteed Minimum Death Benefit: \$24,388** 

**Total LTC Benefit:** \$365,817.51

**Maximum Monthly LTC Benefit: \$5,080.80** 

LTC Benefit Period: 6 years

Inflation Protection Option: 3% Compound

Refund of Premium Option: Maximum LTC Benefit Premium Payment Period: 10-Pay

Scheduled Premium: \$10,000.00 Annual

# Tabular Detail

							Benefits Guarar			
End of Year	Age	Scheduled Premium	Cash Value	Total Received on Surrender	Net Death Benefit	Total LTC Benefit (Excludes Inflation)	Max Monthly LTC Benefit* (Excludes Inflation)	Max Monthly Inflation Rider Benefit*	Total Monthly Benefit	Total Benefit** (Total LTC Benefit Plus Inflation)
41	95	0	108,713	108,713	121,939	365,818	5,081	11,493	16,574	1,286,471
42	96	0	109,764	109,764	121,939	365,818	5,081	11,990	17,071	1,325,065
43	97	0	110,737	110,737	121,939	365,818	5,081	12,502	17,583	1,364,817
44	98	0	111,624	111,624	121,939	365,818	5,081	13,030	18,111	1,405,761
45	99	0	112,414	112,414	121,939	365,818	5,081	13,573	18,654	1,447,934
Total		100,000								
46	100	0	113,093	113,093	121,939	365,818	5,081	14,133	19,214	1,491,372
47	101	0	113,674	113,675	121,939	365,818	5,081	14,709	19,790	1,536,113
48	102	0	114,195	114,195	121,939	365,818	5,081	15,303	20,384	1,582,197
49	103	0	114,661	114,661	121,939	365,818	5,081	15,914	20,995	1,629,662
50	104	0	115,081	115,081	121,939	365,818	5,081	16,544	21,625	1,678,552
Total		100,000								
51	105	0	115,471	115,471	121,939	365,818	5,081	17,193	22,274	1,728,909
52	106	0	115,859	115,859	121,939	365,818	5,081	17,861	22,942	1,780,776
53	107	0	116,259	116,259	121,939	365,818	5,081	18,549	23,630	1,834,199
54	108	0	116,646	116,646	121,939	365,818	5,081	19,258	24,339	1,889,225
55	109	0	117,021	117,021	121,939	365,818	5,081	19,989	25,069	1,945,902
Total		100,000								
56	110	0	117,385	117,385	121,939	365,818	5,081	20,741	25,821	2,004,279
57	111	0	117,738	117,738	121,939	365,818	5,081	21,515	26,596	2,064,408
58	112	0	118,081	118,081	121,939	365,818	5,081	22,313	27,394	2,126,340
59	113	0	118,417	118,417	121,939	365,818	5,081	23,135	28,216	2,190,130
60	114	0	118,746	118,746	121,939	365,818	5,081	23,981	29,062	2,255,834
Total		100,000								

#### Based on Premium Outlay, coverage would continue to:

The Max Monthly LTC Benefit + the Max Monthly Inflation Rider Benefit = The Total Monthly Benefit available. The full Max Monthly LTC Benefit must be taken before the Monthly Inflation Protection Rider Benefit can be taken. The benefit provided by the Inflation Rider will not be added to, nor will it increase or decrease the Total LTC Benefit, the Maximum Lifetime LTC Rider Benefit Amount, the Maximum Lifetime LTCEB Rider Benefit Amount or the Lifetime Total Maximum Amount of LTC Benefits.

Insured's attained age: 120

<sup>\*\*</sup> The values shown assume you collect the full amount of LTC Benefits continuously for the full six year LTC Specified Benefit Period you elected and you are receiving qualified LTC services in the United States. Any Monthly Inflation Rider Benefit not taken in a given month will be forfeited. Benefits shown are cumulative over the six year LTC Specified Benefit Period you elected. For example, if you go on claim in year 11 the total benefit \$530,009 would encompass claim years 11-16.



# LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

Prepared For: Valued Client // Female/55/Couple Non-Tobacco

IRC Section 7702: Cash Value Accumulation Test

Specified Amount: \$121,939.17

**Guaranteed Minimum Death Benefit: \$24,388** 

**Total LTC Benefit:** \$365,817.51

**Maximum Monthly LTC Benefit: \$5,080.80** 

LTC Benefit Period: 6 years

Inflation Protection Option: 3% Compound

Refund of Premium Option: Maximum LTC Benefit Premium Payment Period: 10-Pay

Scheduled Premium: \$10,000.00 Annual

# **Tabular Detail**

							Benefits Guaran			
End of Year	Age	Scheduled Premium	Cash Value	Total Received on Surrender	Net Death Benefit	Total LTC Benefit (Excludes Inflation)	Max Monthly LTC Benefit* (Excludes Inflation)	Max Monthly Inflation Rider Benefit*	Total Monthly Benefit	Total Benefit** (Total LTC Benefit Plus Inflation)
61	115	0	119,072	119,072	121,939	365,818	5,081	24,853	29,934	2,323,509
62	116	0	119,397	119,397	121,939	365,818	5,081	25,751	30,832	2,393,214
63	117	0	119,729	119,729	121,939	365,818	5,081	26,676	31,757	2,465,011
64	118	0	120,083	120,083	121,939	365,818	5,081	27,629	32,710	2,538,961
65	119	0	120,517	120,517	121,939	365,818	5,081	28,610	33,691	2,615,130
Total		100,000								

#### Based on Premium Outlay, coverage would continue to:

Insured's attained age: 120
al Monthly Benefit available. The full Max Monthly LT

<sup>\*</sup> The Max Monthly LTC Benefit + the Max Monthly Inflation Rider Benefit = The Total Monthly Benefit available. The full Max Monthly LTC Benefit must be taken before the Monthly Inflation Protection Rider Benefit can be taken. The benefit provided by the Inflation Rider will not be added to, nor will it increase or decrease the Total LTC Benefit, the Maximum Lifetime LTC Rider Benefit Amount, the Maximum Lifetime LTCEB Rider Benefit Amount or the Lifetime Total Maximum Amount of LTC Benefits.

<sup>\*\*</sup> The values shown assume you collect the full amount of LTC Benefits continuously for the full six year LTC Specified Benefit Period you elected and you are receiving qualified LTC services in the United States. Any Monthly Inflation Rider Benefit not taken in a given month will be forfeited. Benefits shown are cumulative over the six year LTC Specified Benefit Period you elected. For example, if you go on claim in year 11 the total benefit \$530,009 would encompass claim years 11-16.



# LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

# Input Summary - Ledger Case File: [Untitled]

Screen: In	nsured
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Revised Illustration? No Issue Age or D.O.B. (mm/dd/yyyy) 55
Issue State IL Tobacco User? No
First Name Valued Married / Civil Union / Domestic Yes
Last Name Client

Sex Female

### **Screen: Face Amount and Premium**

Specify Premium or Benefit Premium Year to Begin Scheduled Premium 1
Premium or Benefit Amount 10000 Benefit Duration 6

Scheduled Premium10-PayInflation Benefit Option3% CompoundRefund of PremiumMaximum LTC BenefitLump Sum Premium0 From 1 To 1

Premium Mode Annual 1035 Exchange? No

#### Screen: Interest Rate and Income

#### **Guaranteed Rate**

### Screen: Output Design

General Ledger Yes Premium Summary Yes
Annual Cost Summary No OCC Report No
Display IRR Column No Monthly Cost Summary No
Quick View Yes



### LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

Prepared For: Valued Client // Female/55/Couple Non-Tobacco IRC Section 7702: Cash Value Accumulation Test

Specified Amount: \$121,939.17

**Guaranteed Minimum Death Benefit: \$24,388** 

**Total LTC Benefit:** \$365,817.51

Maximum Monthly LTC Benefit: \$5,080.80 LTC Benefit Period: 6 years Inflation Protection Option: 3% Compound Refund of Premium Option: Maximum LTC Benefit Premium Payment Period: 10-Pay Scheduled Premium: \$10,000.00 Annual

# **Signature Page**

I have received a copy of this proposal. I also understand this proposal policy constitute the actual agreement of coverage.	roposal is not a contract and that the terms of the
Applicant/Policy Owner	 Date
I certify that this proposal has been presented to the applicant. inconsistent with the proposal.	I have made no representations that are
Sales Representative	 

Life Insurance underwritten by the Nationwide Life and Annuity Insurance Company, Columbus, Ohio.



### LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

Prepared For: Valued Client // Female/55/Couple Non-Tobacco

IRC Section 7702: Cash Value Accumulation Test

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Maximum Monthly LTC Benefit: \$5,080.80

LTC Benefit Period: 6 years Inflation Protection Option: 3% Compound Refund of Premium Option: Maximum LTC Benefit

Premium Payment Period: 10-Pay Scheduled Premium: \$10,000.00 Annual

# **Total Received on Surrender**

- A. Guaranteed Cash Value
- **Accumulated Value Less Surrender Charges** B.
- Net Surrender Value (the greater of A or B)
- **Refund of Premium Value**
- Total Received On Surrender The total dollar amount that will be paid upon surrender of the policy. The Total received On Surrender is the greater of the Net Surrender Value (C) and the Refund of Premium (D). If the Refund of Premium is greater than the Net Surrender Value, the excess will be refunded upon surrender.

- If the Refund of Premium is \$100,000 and the Net Surrender Value is \$70,000, the Total Received on Surrender will be \$100,000. The \$100,000 will consist of the \$70,000 Net Surrender Value and \$30,000 Refund of
- If the Refund of Premium is \$70,000 and the Net Surrender Value is \$100,000, the Total Received on Surrender will be \$100,000. The \$100,000 will consist of the \$100,000 Net Surrender Value.

End of Year	Age	(A) Guaranteed Cash Value	(B) Accumulated Value Less Surrender Charges	(C) Net Surrender Value	(D) Refund Of Premium	(E) Total Received on Surrender
1	55	6,208	2,135	6,208	N/A	6,208
2	56	10,868	4,311	10,868	N/A	10,868
3	57	15,689	6,531	15,689	N/A	15,689
4	58	20,681	8,798	20,681	N/A	20,681
5	59	25,850	11,120	25,850	N/A	25,850
6	60	31,205	13,500	31,205	N/A	31,205
7	61	36,753	15,942	36,753	N/A	36,753
8	62	42,501	18,652	42,501	N/A	42,501
9	63	48,457	21,487	48,457	N/A	48,457
10	64	54,630	24,454	54,630	N/A	54,630
11	65	56,314	24,263	56,314	N/A	56,314
12	66	58,035	23,015	58,035	N/A	58,035
13	67	59,794	21,709	59,794	N/A	59,794
14	68	61,593	20,339	61,593	N/A	61,593
15	69	63,431	18,904	63,431	N/A	63,431
16	70	65,306	17,400	65,306	N/A	65,306
17	71	67,216	15,819	67,216	N/A	67,216
18	72	69,155	14,160	69,155	N/A	69,155
19	73	71,119	12,421	71,119	N/A	71,119
20	74	73,105	10,598	73,105	N/A	73,105



### LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

Prepared For: Valued Client // Female/55/Couple Non-Tobacco

IRC Section 7702: Cash Value Accumulation Test

Specified Amount: \$121,939.17

**Guaranteed Minimum Death Benefit: \$24,388** 

**Total LTC Benefit:** \$365,817.51

Maximum Monthly LTC Benefit: \$5,080.80

LTC Benefit Period: 6 years Inflation Protection Option: 3% Compound Refund of Premium Option: Maximum LTC Benefit

Premium Payment Period: 10-Pay Scheduled Premium: \$10,000.00 Annual

# Total Received on Surrender

- A. Guaranteed Cash Value
- **Accumulated Value Less Surrender Charges** B.
- Net Surrender Value (the greater of A or B)
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- Total Received On Surrender The total dollar amount that will be paid upon surrender of the policy. The Total received On Surrender is the greater of the Net Surrender Value (C) and the Refund of Premium (D). If the Refund of Premium is greater than the Net Surrender Value, the excess will be refunded upon surrender.

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- If the Refund of Premium is \$70,000 and the Net Surrender Value is \$100,000, the Total Received on Surrender will be \$100,000. The \$100,000 will consist of the \$100,000 Net Surrender Value.

End of Year	Age	(A) Guaranteed Cash Value	(B) Accumulated Value Less Surrender Charges	(C) Net Surrender Value	(D) Refund Of Premium	(E) Total Received on Surrender
21	75	75,107	8,690	75,107	N/A	75,107
22	76	77,120	6,694	77,120	N/A	77,120
23	77	79,141	4,609	79,141	N/A	79,141
24	78	81,162	2,433	81,162	N/A	81,162
25	79	83,175	167	83,175	N/A	83,175
26	80	85,166	0	85,166	N/A	85,166
27	81	87,124	0	87,124	N/A	87,124
28	82	89,051	0	89,051	N/A	89,051
29	83	90,960	0	90,960	N/A	90,960
30	84	92,844	0	92,844	N/A	92,844
31	85	94,657	0	94,657	N/A	94,657
32	86	96,385	0	96,385	N/A	96,385
33	87	98,055	0	98,055	N/A	98,055
34	88	99,655	0	99,655	N/A	99,655
35	89	101,175	0	101,175	N/A	101,175
36	90	102,612	0	102,612	N/A	102,612
37	91	103,969	0	103,969	N/A	103,969
38	92	105,251	0	105,251	N/A	105,251
39	93	106,459	0	106,459	N/A	106,459
40	94	107,607	0	107,607	N/A	107,607



### LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

Prepared For: Valued Client // Female/55/Couple Non-Tobacco

IRC Section 7702: Cash Value Accumulation Test

Specified Amount: \$121,939.17

**Guaranteed Minimum Death Benefit: \$24,388** 

**Total LTC Benefit:** \$365,817.51

Maximum Monthly LTC Benefit: \$5,080.80

LTC Benefit Period: 6 years Inflation Protection Option: 3% Compound Refund of Premium Option: Maximum LTC Benefit

Premium Payment Period: 10-Pay Scheduled Premium: \$10,000.00 Annual

# **Total Received on Surrender**

- A. Guaranteed Cash Value
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- Net Surrender Value (the greater of A or B)
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- If the Refund of Premium is \$70,000 and the Net Surrender Value is \$100,000, the Total Received on Surrender will be \$100,000. The \$100,000 will consist of the \$100,000 Net Surrender Value.

End of Year	Age	(A) Guaranteed Cash Value	(B) Accumulated Value Less Surrender Charges	(C) Net Surrender Value	(D) Refund Of Premium	(E) Total Received on Surrender
41	95	108,713	0	108,713	N/A	108,713
42	96	109,764	0	109,764	N/A	109,764
43	97	110,737	0	110,737	N/A	110,737
44	98	111,624	0	111,624	N/A	111,624
45	99	112,414	0	112,414	N/A	112,414
46	100	113,093	0	113,093	N/A	113,093
47	101	113,674	0	113,675	N/A	113,675
48	102	114,195	0	114,195	N/A	114,195
49	103	114,661	0	114,661	N/A	114,661
50	104	115,081	0	115,081	N/A	115,081
51	105	115,471	0	115,471	N/A	115,471
52	106	115,859	0	115,859	N/A	115,859
53	107	116,259	0	116,259	N/A	116,259
54	108	116,646	0	116,646	N/A	116,646
55	109	117,021	0	117,021	N/A	117,021
56	110	117,385	0	117,385	N/A	117,385
57	111	117,738	0	117,738	N/A	117,738
58	112	118,081	0	118,081	N/A	118,081
59	113	118,417	0	118,417	N/A	118,417
60	114	118,746	0	118,746	N/A	118,746



#### LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

Prepared For: Valued Client // Female/55/Couple Non-Tobacco

IRC Section 7702: Cash Value Accumulation Test

Specified Amount: \$121,939.17

**Guaranteed Minimum Death Benefit: \$24,388** 

Total LTC Benefit: \$365,817.51

Maximum Monthly LTC Benefit: \$5,080.80

LTC Benefit Period: 6 years Inflation Protection Option: 3% Compound Refund of Premium Option: Maximum LTC Benefit

Premium Payment Period: 10-Pay Scheduled Premium: \$10,000.00 Annual

# Total Received on Surrender

- A. Guaranteed Cash Value
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- If the Refund of Premium is \$70,000 and the Net Surrender Value is \$100,000, the Total Received on Surrender will be \$100,000. The \$100,000 will consist of the \$100,000 Net Surrender Value.

End of Year	Age	(A) Guaranteed Cash Value	(B) Accumulated Value Less Surrender Charges	(C) Net Surrender Value	(D) Refund Of Premium	(E) Total Received on Surrender
61	115	119,072	0	119,072	N/A	119,072
62	116	119,397	0	119,397	N/A	119,397
63	117	119,729	0	119,729	N/A	119,729
64	118	120,083	0	120,083	N/A	120,083
65	119	120,517	0	120,517	N/A	120,517



### LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

Prepared For: Valued Client // Female/55/Couple Non-Tobacco

IRC Section 7702: Cash Value Accumulation Test

Specified Amount: \$121,939.17

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Inflation Protection Option: 3% Compound
Refund of Premium Option: Maximum LTC Benefit

Premium Payment Period: 10-Pay Scheduled Premium: \$10,000.00 Annual

# 7702 / 7702a

MEP: \$6,614.06

NSP: \$41,233.84

Modified Endowment Premium (MEP): As defined by the IRC Section 7702A, this premium represents the level annual premium required for seven years to mature the policy under guaranteed mortality charges at an annual interest rate of 3.75%.

Net Single Premium (NSP): This premium represents the single premium required to mature the policy under mortality charges, as defined in IRC Section 7702, at an annual interest rate of 3.75%.

Please see the proposal for further information on other important information and features.

Single Pay Equivalent for Nationwide Home Office use = \$85,478.70



#### LIFE INSURANCE WITH Cash Indemnity Long-term Care Benefits

**Prepared For:** Valued Client // Female/55/Couple Non-Tobacco **IRC Section 7702:** Cash Value Accumulation Test

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Premium Payment Period: 10-Pay
Scheduled Premium: \$10,000.00 Annual

# **Quick View**

#### All Values and Benefits are Guaranteed

LTC Specified Benefit Period	Inflation Protection Option	Specified Amount	Total Benefit** (Total LTC Benefit Plus Inflation) (Day One)	Max Monthly LTC Benefit (Day One)	Total Monthly <sup>*</sup> Benefit (Age 80)	Total Benefit <sup>**</sup> (Total LTC Benefit Plus Inflation) (Age 80)	Inflation Crossover Age***
2 Years	None	\$210,801	\$210,801	\$8,783	\$8,783	\$210,801	
2 Years	3% Simple	\$166,155	\$168,647	\$6,923	\$12,115	\$293,263	64
2 Years	3% Compound	\$165,674	\$168,160	\$6,903	\$14,454	\$352,089	64
2 Years	5% Compound	\$110,627	\$113,392	\$4,609	\$15,609	\$383,987	69
3 Years	None	\$199,417	\$299,126	\$8,309	\$8,309	\$299,126	
3 Years	3% Simple	\$144,267	\$222,893	\$6,011	\$10,519	\$385,194	68
3 Years	3% Compound	\$143,598	\$221,924	\$5,983	\$12,528	\$464,659	67
3 Years	5% Compound	\$86,944	\$137,045	\$3,623	\$12,268	\$464,084	73
4 Years	None	\$190,971	\$381,941	\$7,957	\$7,957	\$381,941	
4 Years	3% Simple	\$135,983	\$284,204	\$5,666	\$9,915	\$488,177	69
4 Years	3% Compound	\$134,345	\$281,024	\$5,598	\$11,720	\$588,402	67
4 Years	5% Compound	\$71,457	\$153,995	\$2,977	\$10,082	\$521,482	76
5 Years	None	\$187,514	\$468,785	\$7,813	\$7,813	\$468,785	
5 Years	3% Simple	\$127,173	\$337,009	\$5,299	\$9,273	\$575,458	71
5 Years	3% Compound	\$125,843	\$334,058	\$5,243	\$10,979	\$699,442	69
5 Years	5% Compound	\$63,007	\$174,075	\$2,625	\$8,890	\$589,481	78
6 Years	None	\$181,768	\$545,304	\$7,574	\$7,574	\$545,304	
6 Years	3% Simple	\$123,333	\$397,750	\$5,139	\$8,993	\$675,250	71
6 Years	3% Compound	\$121,939	\$394,376	\$5,081	\$10,638	\$825,737	69
6 Years	5% Compound	\$57,225	\$194,619	\$2,384	\$8,074	\$659,047	79
7 Years	None	\$174,224	\$609,784	\$7,259	\$7,259	\$609,784	
7 Years	3% Simple	\$120,624	\$460,179	\$5,026	\$8,795	\$776,815	70
7 Years	3% Compound	\$115,691	\$443,238	\$4,820	\$10,093	\$928,042	69
7 Years	5% Compound	\$54,315	\$221,118	\$2,263	\$7,664	\$748,784	79

The Max Monthly LTC Benefit + the Max Monthly Inflation Rider Benefit at age 80 = The Total Monthly Benefit available at age 80. The full Max Monthly LTC Benefit must be taken before the Monthly Inflation Rider Benefit can be taken. The benefit provided by the Inflation Rider will not be added to, nor will it increase or decrease the Total LTC Benefit, the Maximum Lifetime LTC Rider Benefit Amount, the Maximum Lifetime LTCEB Rider Benefit Amount or the lifetime Total Maximum Amount of LTC Benefits.

<sup>\*</sup>The values shown assume you collect the full amount of LTC Benefits continuously for the full LTC Specified Benefit Period you elected at the beginning of Day 1 or age 80 and you are receiving qualified LTC services in the United States. Any Monthly Inflation Rider Benefit not taken in a given month will be forfeited. Benefits shown are cumulative over the LTC Specified Benefit Period you elected.

<sup>\*\*\*</sup>The Inflation Crossover Age is the age that the Total Monthly Benefit is equal to or greater than the Max Monthly Benefit with no inflation added.



### Nationwide Life and Annuity Insurance Company One Nationwide Plaza Columbus, OH 43215

All guarantees and benefits of the insurance policy are backed by the claims-paying ability of the issuing insurance company. Policy guarantees and benefits are not backed by the broker/dealer and/or insurance agency selling the policy, nor by any of their affiliates, and none of them makes any representations or guarantees regarding the claims-paying ability of the issuing insurance company. Nationwide CareMatters II is a cash indemnity product that pays LTC benefits when the insured person is certified to have a qualifying condition and a need for LTC services. Bills and receipts showing actual expenses do not have to be submitted for payment of benefits once a claim has been approved. Each year, the policy owner can receive, tax free, the greater of the HIPAA per diem amount or actual LTC costs incurred. However, benefits may be taxable under certain circumstances. You may receive, tax free, the greater of the HIPAA per diem in the year of your claim or your actual qualified LTC expenses incurred. Taxpayers should consult with their tax and legal advisors about their specific situation.

Keep in mind that the payment of long-term care rider benefits, as an acceleration of the death benefit, will reduce both the death benefit and cash surrender values of the policy. Additionally, loans and withdrawals will also reduce both the cash values and the death benefit. Care should be taken to make sure that life insurance needs continue to be met even if the rider pays out in full or after money is taken from the policy. There is no guarantee that the rider will cover the entire cost for all of the insured's long-term care, as this may vary with the needs of each insured. Nationwide pays the long-term care benefit to the policy owner; there is no guarantee the policy owner will use the benefit for long-term care expenses if the policy is owned by someone other than the insured.

When choosing a product, make sure that life insurance and long-term care insurance needs are met. CareMatters II is not intended to be a primary source of life insurance protection, so make sure life insurance needs have been covered by appropriate products. Because personal situations may change (i.e., marriage, birth of a child or job promotion), so can life insurance and longterm care insurance needs. Care should be taken to ensure these strategies and products are suitable. Associated costs, as well as personal and financial objectives, time horizons and risk tolerance should all be weighed before purchasing CareMatters II. Life insurance, and long-term care coverage linked to life insurance, has fees and charges associated with it that include: costs of insurance, which vary based on characteristics of the insured such as sex, tobacco use, health and age; and additional charges for riders that customize a policy to fit individual needs.

CareMatters II has exclusions, limitations, reductions of benefits and terms under which the product may be continued in force or discontinued. For more details on cost and coverage options, contact your insurance professional.

The insurance professional or company may contact you in response to your request for additional information. Approval for coverage under the policy and riders is subject to underwriting and may require a medical exam. Nationwide CareMatters II may not be available in every state. Please contact Nationwide to determine product availability in your state.

The information contained herein was prepared to support the promotion, marketing, and/or sale of life insurance contracts, annuity contracts and/or other products and services provided by Nationwide Life and Annuity Insurance Company.

The Medical Care Component of the Consumer Price Index for All Urban Consumers, Unadjusted (the "Index"), is maintained by the U.S. Bureau of Labor Statistics. Nationwide's use of the Index is not sponsored, endorsed or promoted by the U.S. Bureau of Labor Statistics, The U.S. government, or any of its agencies. Inclusion of the Index in an insurance product is not a recommendation by the U.S. government to buy such a product. Neither the U.S. government nor the U.S. Bureau of Labor Statistics guarantees the adequacy, accuracy, timeliness or the completeness of Nationwide's use of the Index. The actual rate of inflation in long-term care costs may be different than the experience of the Index. Products are issued by Nationwide Life and Annuity Insurance Company, Columbus, Ohio.

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