

30+ years' expertise in providing long-term care solutions.

THIS IS A LIFE INSURANCE POLICY PROJECTION OF VALUES AND NOT A CONTRACT. ACTUAL RESULTS MAY VARY FROM THE VALUES SHOWN IN THIS PROJECTION OF VALUES. POLICY LIMITATIONS AND EXCLUSIONS ARE DESCRIBED IN THE OUTLINE OF COVERAGE THAT ACCOMPANIES THIS PROJECTION OF VALUES. GUARANTEES ARE SUBJECT TO THE FINANCIAL STRENGTH OF THE LINCOLN NATIONAL LIFE INSURANCE COMPANY.

This material was prepared to show the operation of an insurance product issued by The Lincoln National Life Insurance Company, based on the options, features and assumptions you or your financial professional specified. This projection, and the options, features or assumptions on which it is based, is not intended to be, and should not be, viewed as specific investment advice or any suggestion or recommendation by The Lincoln National Life Insurance Company or any of its employees for you or your investment situation. A financial professional can provide you with investment advice for your investment situation. The Lincoln National Life Insurance Company, its respective employees, representatives, and/or insurance agents do not provide tax, accounting, or legal advice.

The Lincoln National Life Insurance Company, Fort Wayne, IN

# MoneyGuard Fixed Advantage®

Universal life insurance policy with a long-term care rider for qualified long-term care expenses

Prepared for: Valued Client in Illinois on 6/28/2024 Prepared by:
Jack Lenenberg
LTC Partner
312 Maxwell Rd.
Suite 400
Alpharetta, GA 30009
Phone: (800) 891-5824

## Financial strength<sup>1</sup>

## **The Lincoln National Life Insurance Company**

AM Best
(3rd highest of 16)

Fitch
(5th highest of 19)

Moody's (6th highest of 21)

A+ S&P (5th highest of 21)

These ratings apply only to the claims-paying ability as of October 10, 2023. All
ratings are subject to revision or withdrawal at any time by the rating agencies.
The ratings are not recommendations to buy, sell or hold our securities. For
more information on ratings, including rating agency outlooks, see
<u>LincolnFinancial.com/investor</u>.

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.

For use by a licensed agent/representative with the proposed insured/owner/applicant.

This Projection of Values is not complete without all pages.

LONG-TERM CARE PLANNING

Projection of Values

## **Product overview**

## MoneyGuard Fixed Advantage® is a powerful solution designed to provide:



## Guaranteed, income tax-free long-term care benefits<sup>1</sup>

Protect your income, legacy and loved ones with a dedicated, tax-efficient funding source for long-term care expenses.<sup>2</sup>



## **Flexibility**

Access a broad range of covered services with no elimination period to support changing care needs, including in-home care, cash benefits to compensate caregivers or family members, and have the option to pass on benefits.



## Care resources & services

Benefit from dedicated support from a company with decades of claims-paying expertise to make the process as seamless as possible for you and/or your caregiver.



## **Legacy protection**

Leave a meaningful legacy, if care is not needed, through an income tax-free death benefit.3

MoneyGuard Fixed Advantage® is a universal life insurance policy with a long-term care (LTC) rider for qualified long-term care expenses.

- 1. Assuming all premiums are paid on-time, no post-issue loans, withdrawals increases or decreases.
- 2. LTC reimbursements are generally paid income tax-free under Internal Revenue Code Section 104(a)(3).
- 3. Beneficiaries may receive an income tax-free death benefit under IRC Section 101(a)(1).

This is a Projection of Values for Lincoln *MoneyGuard Fixed Advantage®* which is an Individual Flexible Premium Adjustable Life Insurance policy issued by The Lincoln National Life Insurance Company, Fort Wayne, IN on Policy Form **ICC19-MG890**, with a Long-Term Care Benefits Rider (LTCBR) on Rider Form **ICC19LTCBR-890**, a Terminal Illness Acceleration of Death Benefit Rider on Form **ICC19TIR-891**, a Benefit Transfer Rider on Form **ICC21BTR-894**, and a Value Protection Endorsement on Form **ICC19END-10534**.

## **Summary of your benefits**

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration



\$10,000 initial annual premium

The premium shown, from ages 65 to 74, depicts the total premium, equal to \$100,000.1



Your LTC BENEFITS<sup>2</sup> if you need care

Year 1
\$3,866
maximum monthly

LTC benefit

Age 85
\$6,983
maximum monthly
LTC benefit

\$3,491 available for Flex Care Cash<sup>3</sup>

**3% Compound Inflation** 

## What is Flex Care Cash?

Access cash to compensate caregivers, including spouses or family members.



Year 1 **\$92,786**death benefit

Age 85 **\$100,000** death benefit

# What happens to my specified amount of death benefit if I need care?

Long-term care reimbursements reduce the \$92,786 specified amount of death benefit on a dollar-for-dollar basis. Minimum death benefit is the \$4,639 Residual Death Benefit.

Your return of premium option selected is 70%.5

Our O-day elimination period gives you access to your benefits sooner without incurring out-of-pocket costs, once qualified.

<sup>1.</sup> Assuming all premiums are paid on-time as illustrated, no post-issue loans, withdrawals increases or decreases.

<sup>&</sup>lt;sup>2</sup> LTC reimbursements are generally paid income tax-free under Internal Revenue Code Section 104(a)(3).

<sup>3.</sup> Subject to Per Diem LTC Limit in effect at that time.

<sup>4</sup> Beneficiaries may receive an income tax-free death benefit under IRC Section 101(a)(1).

<sup>5.</sup> The return of premium option must be chosen at purchase and cannot be changed.

## Your guaranteed values

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

## ALL VALUES AND BENEFITS SHOWN ARE GUARANTEED(1)

Long-Term Care Reimbursement
Benefits Limits (2)
3% Compound Inflation

						3	% Compou	nd Inflation	
End of Year	Age	Planned Premium	Surrender Value(3)	Death Benefit Amount	IRR(4)	Total	Annual	Monthly	IRR(5)
1	65	10,000	7,000	92,786	827.9%	300,089	46,393	3,866	372.1%
2	66	10,000	14,000	92,786	158.7%	309,092	47,785	3,982	124.7%
3	67	10,000	21,000	92,786	68.3%	318,365	49,219	4,102	73.7%
4	68	10,000	28,000	92,786	36.7%	327,916	50,695	4,225	51.7%
5	69	10,000	35,000	92,786	21.4%	337,753	52,216	4,351	39.3%
6	70	10,000	42,000	92,786	12.6%	347,886	53,783	4,482	31.4%
7	71	10,000	49,000	92,786	7.1%	358,322	55,396	4,616	25.9%
8	72	10,000	56,000	92,786	3.3%	369,072	57,058	4,755	21.9%
9	73	10,000	63,000	93,240	0.7%	380,144	58,770	4,898	19.4%
10	74	10,000	70,000	101,500	0.3%	391,548	60,533	5,044	17.4%
		100,000	-						
11	75	0	70,000	100,000	0	403,295	62,349	5,196	15.9%
12	76	0	70,000	100,000	0	415,393	64,220	5,352	14.6%
13	77	0	70,000	100,000	0	427,855	66,146	5,512	13.6%
14	78	0	70,000	100,000	0	440,691	68,131	5,678	12.7%
15	79	0	70,000	100,000	0	453,912	70,175	5,848	12.0%
16	80	0	70,000	100,000	0	467,529	72,280	6,023	11.3%
17	81	0	70,000	100,000	0	481,555	74,449	6,204	10.8%
18	82	0	70,000	100,000	0	496,001	76,682	6,390	10.3%
19	83	0	70,000	100,000	0	510,881	78,983	6,582	9.9%
20	84	0	70,000	100,000	0	526,208	81,352	6,779	9.5%
		100,000	-						

<sup>1.</sup> Projection values based on guaranteed policy charges and guaranteed minimum credited rate. No-Lapse Protection provided by the Value Protection Endorsement. This projection assumes all planned premiums paid on due date.

<sup>2.</sup> Total benefit limits for reimbursement of Qualified Long-Term Care Services. These values assume the monthly maximum is used for the entire duration selected and the Long-Term Care value will continue to increase on each policy anniversary as a result of the inflation option chosen. The monthly benefit shown is the amount available for the first 12 months of care.

<sup>3.</sup> The amount paid on surrender reflects any Return of Premium.

<sup>4.</sup> Internal Rate of Return on the Death Benefit Amount.

<sup>5.</sup> Internal Rate of Return on the Total LTC Benefits.

## Your guaranteed values

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

## ALL VALUES AND BENEFITS SHOWN ARE GUARANTEED(1)

Long-Term Care Reimbursement
Benefits Limits (2)
3% Compound Inflation

						3'	% Compoui	nd Inflation	
End of Year	Age	Planned Premium	Surrender Value(3)	Death Benefit Amount	IRR(4)	Total	Annual	Monthly	IRR(5)
21	85	0	70,000	100,000	0	541,994	83,793	6,983	9.1%
22	86	0	70,000	100,000	0	558,254	86,307	7,192	8.8%
23	87	0	70,000	100,000	0	575,001	88,896	7,408	8.6%
24	88	0	70,000	100,000	0	592,252	91,563	7,630	8.3%
25	89	0	70,000	100,000	0	610,019	94,310	7,859	8.1%
26	90	0	70,000	100,000	0	628,320	97,139	8,095	7.9%
27	91	0	70,000	100,000	0	647,169	100,053	8,338	7.7%
28	92	0	70,000	100,000	0	666,584	103,055	8,588	7.5%
29	93	0	70,000	100,000	0	686,582	106,147	8,846	7.3%
30	94	100,000	70,000	100,000	0	707,179	109,331	9,111	7.2%
31	95	0	70,000	100,000	0	728,395	112,611	9,384	7.0%
36	100	0	70,000	100,000	0	844,409	130,548	10,879	6.4%
41	105	0	70,000	100,000	0	978,901	151,341	12,612	6.0%
46	110	0	70,000	100,000	0	1,134,815	175,446	14,620	5.7%
51	115	0	70,000	100,000	0	1,315,561	203,390	16,949	5.4%
56	120	0	70,000	100,000	0	1,525,096	235,785	19,649	5.2%
61	125	0	70,000	100,000	0	1,768,004	273,340	22,778	1.8%
		100,000	•						

<sup>1.</sup> Projection values based on guaranteed policy charges and guaranteed minimum credited rate. No-Lapse Protection provided by the Value Protection Endorsement. This projection assumes all planned premiums paid on due date.

<sup>2.</sup> Total benefit limits for reimbursement of Qualified Long-Term Care Services. These values assume the monthly maximum is used for the entire duration selected and the Long-Term Care value will continue to increase on each policy anniversary as a result of the inflation option chosen. The monthly benefit shown is the amount available for the first 12 months of care.

<sup>3.</sup> The amount paid on surrender reflects any Return of Premium.

<sup>4.</sup> Internal Rate of Return on the Death Benefit Amount.

<sup>5.</sup> Internal Rate of Return on the Total LTC Benefits.

## How your policy works

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration



## Tailored to match your lifestyle

### In-home care

If you prefer to have assistance in your home

### **Assisted living**

If you choose to downsize and prefer a social atmosphere

### Alternative care services<sup>1</sup>

For care needs not covered by traditional services or options that may evolve in the future

## Respite care

Lets you access short-term services to relieve your primary caregiver

## Caregiver training and care planning services<sup>2</sup>

Lets you further customize your plan

### **Nursing home**

If you need more skilled care services

Additional care options include non-continual services, adult day care, hospice and bed reservation.

Most long-term care needs do not relate to medical care aid, but rather assistance with the Activities of Daily Living (ADL):

80

Eating



Dressing



**Bathing** 



Toileting



Transferring



Continence

Long-term care solutions help cover expenses if you lose the ability to independently perform at least two Activities of Daily Living for at least 90 days, or if you require substantial supervision due to severe cognitive impairment.

Keep in mind that long-term care events happen to loved ones, not just a person. Take control, protect your legacy, and build tax efficiency into your portfolio.



The Benefit Transfer Rider provides your beneficiary (spouse, child, sibling or other loved one) with the option to increase benefits or select a legacy payout.<sup>3</sup>

<sup>1.</sup> Qualified long-term care services that are not covered under any other provision but are prescribed in the care plan that a licensed health care practitioner and Lincoln mutually agree are appropriate to meet the insured's long-term care needs, could be considered for reimbursement. These services must be provided as an alternative to services otherwise covered.
2. Lifetime caregiver training benefit limit is \$500.

<sup>&</sup>lt;sup>3.</sup> To use the Benefit Transfer Rider both the insured and beneficiary must be policyholders, the Benefit Transfer Rider must be active on both policies and the beneficiary must be the insured on their policy.

## Tax status

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

The MoneyGuard Fixed Advantage® Death Benefit is generally received by the beneficiary income tax-free under Section 101(a) (1) of the Internal Revenue Code (IRC) and the Long-Term Care benefits paid are not includable in the policy owner's gross income under IRC Section 104(a) (3). While the policy is in-force, the interest earnings credited to the policy's Gross Cash Value are not includable in the owner's gross income.

Based on our understanding of applicable law, the projected policy is a Modified Endowment Contract (MEC) as defined in IRC Section 7702A. Distributions from a MEC may be subject to income tax, and an additional 10% federal income tax penalty applies to taxable distributions received before the policy owner reaches age 59 1/2.

The Pension Protection Act of 2006 (PPA) changed the tax treatment of your *MoneyGuard*® policy effective January 1, 2010. Based on our understanding and analysis of the PPA:

- Qualified Long-Term Care Rider charges will continue to be treated as distributions from your policy, but Lincoln will not report the distributions as taxable (even if your policy is a MEC).
- Qualified Long-Term Care Rider charges will reduce the investment in the contract (cost basis), but not below zero, as the charges are taken from your policy.
- Once the investment in the contract has been reduced to zero, distributions for Qualified Long-Term Care Rider charges will come from any gain in the contract (but will still not be reported as taxable distributions). You will receive a 1099-R form for the charges, but the charges are not reported as taxable.

Please note that the state income tax laws in certain states may not conform to the federal income tax treatment of the Qualified Long-Term Care Rider charges described above. In such states, the charges may be treated as taxable distributions from the policy for state income tax purposes. However, the federal income tax treatment described above will continue to apply to such charges.

It is important to remember that these rider charges now and in the future impact the policy's investment in the contract. In the event any other financial transaction is requested, the investment in the contract is used in determining if that transaction creates a taxable event. As previously noted, the investment in the contract is reduced as a result of these rider charges. The full surrender of the policy may result in a taxable event and the owner should consult his/her personal tax professional regarding this and other applicable tax matters.

Lincoln Financial Group<sup>®</sup> affiliates, their distributors, and their respective employees, representatives and/or insurance agents do not provide tax, accounting or legal advice. Clients should consult their own independent professional as to any tax, accounting or legal statements made herein.

This projection of values is neither a contract nor an offer to contract. A full description of the policy provisions and limitations is included in the policy itself and any applicable riders.

The applicant certifies the following: 1) I have received a copy of this Projection of Values, 2) I have reviewed the Modified Endowment Contract disclosure statement above and understand that the proposed plan of insurance would be a Modified Endowment Contract subject to special tax treatment, 3) I have been advised to consult with my own tax professional regarding the tax effects of the projected policy, its valuation, as well as the potential tax impact on surrender under the Return of Premium Provision and 4) I have received a copy of an Outline of Coverage.

The undersigned confirms that the policy or contract was solicited, issued and delivered in the state where the application was signed. Communications between the Producer and the Owner pertaining to the sale and solicitation of the policy or contract, including the signing of the application, the collection of initial premium and the issuance for delivery of the policy/contract to the Owner have taken, or will take place, outside of New York.

Date	Applicant Signature
	following: 1) I certify that this Projection of Values has been presented to the applicant and that I have made no statements that are inconsistent with the d 2) I certify that I have presented to the applicant an Outline of Coverage.
Date	Licensed Agent/Representative Signature

# Policy features, benefits and definitions

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

#### Year

The policy year beginning with the effective date of the policy.

## Age

The insured's age at the beginning of the policy year shown.

### **Benefit Transfer Rider**

Provides for the potential to add benefits for this policy using Death Claim dollars from a different policy. Also allows for the Death Claim dollars from this policy to add additional benefits on a different policy. In order to utilize this feature, both policies must include the Benefit Transfer Rider, in addition to insured and beneficiary designations aligning between the two policies.

### **Flex Care Cash**

Provides receipt-free cash for care needs. Up to 50% of the maximum daily LTC benefit is available. Benefit is available until specified amount is reduced to \$0 due to claims, withdrawals or reductions. Please see the policy for more information.

## **No-lapse Guarantee**

This feature guarantees that your policy will not lapse if the no-lapse premium test is satisfied. The no-lapse guarantee is provided through the Value Protection Endorsement (VPE).

## **Specified Amount of Death Benefit**

The minimum amount of death benefit and the basis of the LTCBR and Endorsement benefits. Long-term care reimbursements reduce the Specified Amount of death benefit on a dollar-for-dollar basis.

### **Residual Death Benefit**

Death Benefit paid after benefits have been exhausted as defined in your policy.

### **Internal Rate of Return**

The Internal Rate of Return is the rate at which outlays (premiums) up to that year must be compounded each year to generate the death benefit or LTC benefits shown. For this calculation, all outlays are assumed to occur at the beginning of the year with the death benefit or LTC benefits occurring at the end of the year.

## Benefit eligibility

When you contact our claims department to file a claim, we will request an assessment to be performed by a licensed health care practitioner to determine your benefit eligibility. If we provide the assessor, it will be provided at our expense. We may also choose to accept the assessment of your licensed health care practitioner. To be eligible for benefits, the licensed health care practitioner who performs the assessment must certify that you are chronically ill and unable to perform at least two activities of daily living (bathing, continence, dressing, eating, toileting, and transferring) for at least 90 days.

You are also considered chronically ill if you require substantial supervision to protect you from threats to health and safety caused by severe cognitive impairment. Recertification of your benefit eligibility is required at least annually.

# **New Business Data**

You MUST include the New Business Data when submitting the projection of values to Home Office. The following are initial values and do not reflect future changes.

	o not roncot ratare onanges.
Product	
Product	MoneyGuard Fixed Advantage® - 01/22/24
Sub-Plan Code	012224
State	IL
Insured	
Name	Valued Client
Gender	Female
Age	65
Class	Couples Discount
Policy design	
Death Benefit Option	Level
Face Amount	\$92,786
Planned Premium	Years 1-10: \$10,000
Payment Mode	Annual
Lump Sum Deposit	\$0
External Exchange	\$0
Internal Exchange	\$0
Solve Type	Face Solve
Months Backdated	n/a
Increase Premiums by missed modal premiums selected	No

Tax Status	
7-Pay Premium	\$8,681.50
MEC Status	MEC
Riders Selected	
LTCBR Benefit Duration	6 Years
LTCBR Inflation Option	3%
Value Protection Endorsement	Basic
Benefit Transfer Rider	Yes
Terminal Illness Rider	Yes
Living Well Endorsement	Yes
Planned Policy Changes	
Planned Policy Changes	No
Important Messages	

Year	Total Premiums
1	10,000.00
11	0

First Year I	otal Premiums
Month	Premium
1	10,000.00
2	C
3	C
4	C
5	C
6	C
7	C
8	C C C C C
9	C
10	C
11	C
12	C

Application Part 1 Information The following information should be us Information and Billing Information sec	
Plan of Insurance (2a)	MoneyGuard Fixed Advantage® - 01/22/24
Specified Amount (2b)	\$92,786
Long-Term Care Benefits Rider Duration (2c)	6 Years
Return of Premium	Basic
Other Benefits/Riders/Options (2f)	Leave blank on application
Premium Amount (3a)	Years 1-10: \$10,000
Premium Mode (3a)	Annual

	12	U
Software Version	FLEX-I v65.0 C	
Date & Time	6/28/2024 4:41 PM	
TP	8,107.89	
TPP	100,000.00	
CP	\$81,078.90	
Monthly NLP	\$852.09	
VPET	\$102,250.80	
YP	10	
Marketing Code		
MG Territory		



LCN-4215018-012122ICC22

## What care costs

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

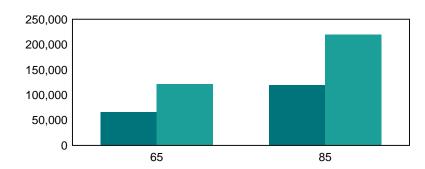
## A look at the cost of long-term care services in Illinois

The cost of long-term care services is an important variable in determining your planning needs.

Below we show the current average costs for care in your state for

- 1) 40 hours per week of home health care by a Home Health Aide, and
- 2) a private room in a nursing home.

It is vital to note that long-term care costs are highly variable within a region, state, or even a city. We also show an estimate of the projected costs in 20 years, based on an assumed inflation rate of 3.00%.1



		Annual	Monthly
Home Health Care <sup>2</sup>	Age 65	\$66,081	\$5,506
	Age 85	\$119,349	\$9,945
Nursing Home <sup>2</sup>	Age 65	\$121,322	\$10,110
	Age 85	\$219,121	\$18,260

### Your LTC benefit limits

Below are amounts available to reimburse for qualified long-term care expenses when your policy is issued, and at age 85. Amounts are based on your policy assumptions shown above, and assume you pay all premiums of \$100,000 as planned, with no loans or withdrawals. Total LTC Payout is based on the Minimum LTC Duration purchased.

LTC Benefit Limit	Age 65 Age 85	\$300,089 \$541,994
Maximum Monthly LTC	Age 65	\$3,866
Benefit	Age 85	\$6,983

## **Planning Ahead**

It's important to understand how much your long-term care planning will cover if and when the need arises. Review your information with your financial professional and determine what your income is projected to be at age 85. Discuss your specific needs, expectations and preferences with your financial professional. Based on your situation, factoring in the information provided above, determine what your estimated long-term care costs might be, and discuss if you have the coverage you need. Amounts shown are estimates based on the assumptions shown, and are not guaranteed. Projected costs and inflation rates vary by state, region, and may be impacted by other factors. Actual costs may be more or less than those shown.

Issuer: The Lincoln National Life Insurance Company, Ft. Wayne, IN.

The purpose of this communication is the solicitation of life insurance. Contact will be made by a licensed insurance agent/producer or insurance company.

<sup>1</sup> Inflation rate based on information from "What Care Costs" annual survey, including recent claim cost trends; actual inflation rates may vary.

<sup>&</sup>lt;sup>2</sup> "What Care Costs" survey. Published 5/2024 (updated annually); <a href="https://whatcarecosts.com/Lincoln">https://whatcarecosts.com/Lincoln</a>. What Care Costs is a third party not affiliated with Lincoln Financial Group, Lincoln is not responsible for the content and does not guarantee the accuracy of any information.

# **Long-Term Care Benefits Disclosures**

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

### **General Exclusions and Limitations**

This Rider will not provide benefits for:

- a. treatment or care due to alcoholism or drug addiction;
- treatment arising out of an attempt at suicide, whether sane, mentally or psychologically impaired or insane, or an intentionally self-inflicted injury;
- c. treatment provided in a Veteran's Administration or government facility, unless the Insured or the Insured's estate is charged for the confinement or services or unless otherwise required by law;
- d. loss to the extent that benefits are payable under any of the following:
  - 1. Medicare or any other governmental programs (except Medicaid);
  - 2. state or Federal workers' compensation laws;
  - 3. employer's liability laws;
  - 4. occupational disease laws; and
  - 5. any motor vehicle no-fault laws;
- e. confinement or care received outside the United States, other than benefits for Nursing Home Care Services and Assisted Living Facility Services as described in the "International Benefits" provision;
- f. services provided by a facility or an agency that does not meet this Rider's definition for such facility or agency as described in the "Covered Services" section of this Rider, except as provided in the "Alternative Care Services" provision above;
- g. services provided by an Immediate Family Member, except as provided in the "Flexible Care Cash Benefits" provision, unless:
  - the Immediate Family Member is a regular employee of the service or care provider furnishing the service or care;
  - 2. the service or care provider receives the payment for the service or care; and
  - the Immediate Family Member receives no compensation other than the normal compensation for an employee in his or her job category; and
- h. services for which no charge is or would normally be made in the absence of insurance.

## Renewability, Termination and Cancelability

The LTCBR is non-cancelable. This means you have the right, subject to the terms of your policy and rider, to continue this rider as long as your policy stays in force. The Lincoln National Life Insurance Company cannot change any of the terms of your policy and rider on its own and cannot increase the monthly rider charge.

## **Pre-Existing Conditions**

We will not deny benefits for pre-existing conditions. This does not preclude us from exercising other remedies available at law, in equity or in contract because of misrepresentations. A pre-existing condition is a condition of the insured for which medical advice or treatment was discussed with, recommended by, or received from, any provider of health, psychological or other care services within 6 months preceding the issue date.

#### Reductions

Partial surrenders and decreases to the specified amount, will reduce the LTCBR benefit limit. Any reduction in the LTCBR benefit limit will reduce the LTCBR maximum monthly benefit proportionately. If there is debt on the policy, any benefit paid under this rider will first be used to repay a portion of the outstanding debt.

#### Tax Qualification

This policy is intended to qualify as life insurance under the Internal Revenue Code. The death benefit provided by this policy is intended to qualify for the Federal Income Tax exclusion. The LTCBR is intended to be a federally tax-qualified long-term care insurance contract under Section 7702B(b) of the Internal Revenue Code of 1986, as amended.

#### Elimination Period and Grace Period

There is no waiting period once the policyowner has qualified for benefits. If your policy enters a grace period, we will allow 61 days to pay a premium sufficient to prevent your policy from lapsing.

This is a supplemental report for Lincoln *MoneyGuard Fixed Advantage®* which is an Individual Flexible Premium Adjustable Life (Universal Life) Insurance policy issued by **The Lincoln National Life Insurance Company, Fort Wayne, IN** on Policy Form **ICC19-MG890** with a Long-Term Care Benefits Rider (LTCBR) on Rider Form **ICC19LTCBR-890**, a Terminal Illness Acceleration of Death Benefit Rider on Form **ICC19TIR-891**, a Benefit Transfer Rider on Form **ICC21BTR-894**, and a Value Protection Endorsement on Form **ICC19END-10534**. This supplemental report is based on guaranteed elements. For a complete description of the benefits, costs, exclusions, limitations and conditions of Lincoln *MoneyGuard Fixed Advantage®*, including other important information, please refer to the attached projection of values. Benefits provided are subject to medical underwriting. The insurance policy, riders and endorsement have exclusions and limitations; please contact The Lincoln National Life Insurance Company for costs and complete details.

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.

## **Quick Quote**

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

Total Premiums	Payment Option	Payment Mode
\$100,000	10 Years	Annual

Benefit Period and Inflation Options	Specified Amount	Initial Monthly Max Benefit	Initial Total LTC Benefit	Age 85 Monthly Max Benefit	Age 85 Total LTC Benefit	Total LTC Crossover Age *
3 Years, No Inflation 3 Years, 3% Compound Inflation	107,957 89,421	4,498 3,726	161,936 138,196	4,498 6,729	161,936 249,597	71
4 Years, No Inflation 4 Years, 3% Compound Inflation 4 Years, 5% Compound Inflation	103,928 103,631 64,846	4,330 4,318 2,702	207,856 216,777 139,747	4,330 7,799 7,169	207,856 391,523 370,791	64 74
5 Years, No Inflation 5 Years, 3% Compound Inflation 5 Years, 5% Compound Inflation	103,118 95,644 61,639	4,297 3,985 2,568	257,795 253,894 170,298	4,297 7,198 6,815	257,795 458,560 451,850	66 74
6 Years, No Inflation 6 Years, 3% Compound Inflation 6 Years, 5% Compound Inflation	101,966 92,786 55,055	4,249 3,866 2,294	305,898 300,089 187,240	4,249 6,983 6,087	305,898 541,994 496,801	66 <b>7</b> 6

Issuer: The Lincoln National Life Insurance Company, Ft. Wayne, IN.

The purpose of this communication is the solicitation of life insurance. Contact will be made by a licensed insurance agent/producer or insurance company.

<sup>\*</sup> The age represented in this column is the age the insured will be when the Total Long-Term Care benefits for the applicable inflation option are scheduled to exceed the Total Long-Term Care benefits for the Level option, for that respective Benefit Period.

# **Long-Term Care Benefits Disclosures**

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

### **General Exclusions and Limitations**

This Rider will not provide benefits for:

- a. treatment or care due to alcoholism or drug addiction;
- b. treatment arising out of an attempt at suicide, whether sane, mentally or psychologically impaired or insane, or an intentionally self-inflicted injury;
- c. treatment provided in a Veteran's Administration or government facility, unless the Insured or the Insured's estate is charged for the confinement or services or unless otherwise required by law;
- d. loss to the extent that benefits are payable under any of the following:
  - 1. Medicare or any other governmental programs (except Medicaid):
  - 2. state or Federal workers' compensation laws;
  - 3. employer's liability laws;
  - 4. occupational disease laws; and
  - 5. any motor vehicle no-fault laws;
- e. confinement or care received outside the United States, other than benefits for Nursing Home Care Services and Assisted Living Facility Services as described in the "International Benefits" provision;
- f. services provided by a facility or an agency that does not meet this Rider's definition for such facility or agency as described in the "Covered Services" section of this Rider, except as provided in the "Alternative Care Services" provision above;
- g. services provided by an Immediate Family Member, except as provided in the "Flexible Care Cash Benefits" provision, unless:
  - the Immediate Family Member is a regular employee of the service or care provider furnishing the service or care;
  - the service or care provider receives the payment for the service or care: and
  - the Immediate Family Member receives no compensation other than the normal compensation for an employee in his or her job category; and
- h. services for which no charge is or would normally be made in the absence of insurance.

## Renewability, Termination and Cancelability

The LTCBR is non-cancelable. This means you have the right, subject to the terms of your policy and rider, to continue this rider as long as your policy stays in force. The Lincoln National Life Insurance Company cannot change any of the terms of your policy and rider on its own and cannot increase the monthly rider charge.

### **Pre-Existing Conditions**

We will not deny benefits for pre-existing conditions. This does not preclude us from exercising other remedies available at law, in equity or in contract because of misrepresentations. A pre-existing condition is a condition of the insured for which medical advice or treatment was discussed with, recommended by, or received from, any provider of health, psychological or other care services within 6 months preceding the issue date.

#### Reductions

Partial surrenders and decreases to the specified amount, will reduce the LTCBR benefit limit. Any reduction in the LTCBR benefit limit will reduce the LTCBR maximum monthly benefit proportionately. If there is debt on the policy, any benefit paid under this rider will first be used to repay a portion of the outstanding debt.

#### Tax Qualification

This policy is intended to qualify as life insurance under the Internal Revenue Code. The death benefit provided by this policy is intended to qualify for the Federal Income Tax exclusion. The LTCBR is intended to be a federally tax-qualified long-term care insurance contract under Section 7702B(b) of the Internal Revenue Code of 1986, as amended.

#### Elimination Period and Grace Period

There is no waiting period once the policyowner has qualified for benefits. If your policy enters a grace period, we will allow 61 days to pay a premium sufficient to prevent your policy from lapsing.

This is a supplemental report for Lincoln *MoneyGuard Fixed Advantage®* which is an Individual Flexible Premium Adjustable Life (Universal Life) Insurance policy issued by **The Lincoln National Life Insurance Company, Fort Wayne, IN** on Policy Form **ICC19-MG890** with a Long-Term Care Benefits Rider (LTCBR) on Rider Form **ICC19LTCBR-890**, a Terminal Illness Acceleration of Death Benefit Rider on Form **ICC19TIR-891**, a Benefit Transfer Rider on Form **ICC21BTR-894**, and a Value Protection Endorsement on Form **ICC19END-10534**. This supplemental report is based on guaranteed elements. For a complete description of the benefits, costs, exclusions, limitations and conditions of Lincoln *MoneyGuard Fixed Advantage®*, including other important information, please refer to the attached projection of values. Benefits provided are subject to medical underwriting. The insurance policy, riders and endorsement have exclusions and limitations; please contact The Lincoln National Life Insurance Company for costs and complete details.

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.

# **Premium Options**

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

LTC Duration	Initial Max Monthly Benefit	Initial Total LTC Benefits	Specified Amount
6 Years	\$3,866	\$300,089	\$92,786

Premium Options	Modal Premium	Total Planned Premium
1 Year	81,078	81,078
2 Years	41,528	83,056
3 Years	28,355	85,065
4 Years	21,777	87,108
5 Years	17,836	89,180
6 Years	15,214	91,284
7 Years	13,345	93,415
8 Years	11,948	95,584
9 Years	10,864	97,776
10 Years	10,000	100,000

Issuer: The Lincoln National Life Insurance Company, Ft. Wayne, IN.

# **Long-Term Care Benefits Disclosures**

Valued Client, 65 year-old Female in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

### **General Exclusions and Limitations**

This Rider will not provide benefits for:

- a. treatment or care due to alcoholism or drug addiction;
- b. treatment arising out of an attempt at suicide, whether sane, mentally or psychologically impaired or insane, or an intentionally self-inflicted injury;
- c. treatment provided in a Veteran's Administration or government facility, unless the Insured or the Insured's estate is charged for the confinement or services or unless otherwise required by law;
- d. loss to the extent that benefits are payable under any of the following:
  - 1. Medicare or any other governmental programs (except Medicaid);
  - 2. state or Federal workers' compensation laws;
  - 3. employer's liability laws;
  - 4. occupational disease laws; and
  - 5. any motor vehicle no-fault laws;
- e. confinement or care received outside the United States, other than benefits for Nursing Home Care Services and Assisted Living Facility Services as described in the "International Benefits" provision;
- f. services provided by a facility or an agency that does not meet this Rider's definition for such facility or agency as described in the "Covered Services" section of this Rider, except as provided in the "Alternative Care Services" provision above;
- g. services provided by an Immediate Family Member, except as provided in the "Flexible Care Cash Benefits" provision, unless:
  - 1. the Immediate Family Member is a regular employee of the service or care provider furnishing the service or care;
  - 2. the service or care provider receives the payment for the service or care; and
  - the Immediate Family Member receives no compensation other than the normal compensation for an employee in his or her job category; and
- h. services for which no charge is or would normally be made in the absence of insurance.

## Renewability, Termination and Cancelability

The LTCBR is non-cancelable. This means you have the right, subject to the terms of your policy and rider, to continue this rider as long as your policy stays in force. The Lincoln National Life Insurance Company cannot change any of the terms of your policy and rider on its own and cannot increase the monthly rider charge.

## **Pre-Existing Conditions**

We will not deny benefits for pre-existing conditions. This does not preclude us from exercising other remedies available at law, in equity or in contract because of misrepresentations. A pre-existing condition is a condition of the insured for which medical advice or treatment was discussed with, recommended by, or received from, any provider of health, psychological or other care services within 6 months preceding the issue date.

#### Reductions

Partial surrenders and decreases to the specified amount, will reduce the LTCBR benefit limit. Any reduction in the LTCBR benefit limit will reduce the LTCBR maximum monthly benefit proportionately. If there is debt on the policy, any benefit paid under this rider will first be used to repay a portion of the outstanding debt.

#### Tax Qualification

This policy is intended to qualify as life insurance under the Internal Revenue Code. The death benefit provided by this policy is intended to qualify for the Federal Income Tax exclusion. The LTCBR is intended to be a federally tax-qualified long-term care insurance contract under Section 7702B(b) of the Internal Revenue Code of 1986, as amended.

#### Elimination Period and Grace Period

There is no waiting period once the policyowner has qualified for benefits. If your policy enters a grace period, we will allow 61 days to pay a premium sufficient to prevent your policy from lapsing.

This is a supplemental report for Lincoln *MoneyGuard Fixed Advantage®* which is an Individual Flexible Premium Adjustable Life (Universal Life) Insurance policy issued by **The Lincoln National Life Insurance Company, Fort Wayne, IN** on Policy Form **ICC19-MG890** with a Long-Term Care Benefits Rider (LTCBR) on Rider Form **ICC19LTCBR-890**, a Terminal Illness Acceleration of Death Benefit Rider on Form **ICC19TIR-891**, a Benefit Transfer Rider on Form **ICC21BTR-894**, and a Value Protection Endorsement on Form **ICC19END-10534**. This supplemental report is based on guaranteed elements. For a complete description of the benefits, costs, exclusions, limitations and conditions of Lincoln *MoneyGuard Fixed Advantage®*, including other important information, please refer to the attached projection of values. Benefits provided are subject to medical underwriting. The insurance policy, riders and endorsement have exclusions and limitations; please contact The Lincoln National Life Insurance Company for costs and complete details.

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.